July / August 2022

Iowa Auto Recyclers



Recyclers News Press

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Routing Slip Owner(s)

- Manager(s) Safety Supervisor
- Environmental Mgr
- Stormwater Mgr
- Bookkeeper



Summer Outing is also the changing of the guard...

One of the important events that takes place every other year (or long for some) is the changing of the Board of Directors members. With the Vice President moving up to President, this year Jeremy Bevard, Waterloo Auto Parts became President of The Iowa Automotive Recyclers. That moved Pat Rooff, Pat's Auto Salvage, to Immediate Past President, meaning he still functions as an officer on the Board of Director. And Jeremy Heidemann, Waterloo Auto Parts, became the new Vice President.

President Jeremy Bevard developed his focus for the coming two years to be on member engagement.

He would like to see the professional yards that are not currently members become members, of course, but more importantly he will try to encourage members to participate in training, discussions, and charity or social events. His particular engagement goal is to bring more General Managers, sales staff and dismantlers to training and discussions focused on those job responsibilities. He noted that the pace of technological advancement in the automotive industry will drive training needs and strengthen the need to network with others in similar job functions. For more Summer Outing highlights see page 10.

Continued on page 10...



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Recyclers News Press

IAR IOWA AUTOMOTIVE RECYCLERS

Recyclers News

Press

The RECYCLERS NEWS PRESS is published six times per year for the lowa Automotive Recyclers. None of the material in this publication necessarily reflects the opinion of IAR, its officers, director, staff members or advertisers. Statements of fact and opinion are the responsibility of the author.

IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at Sue.Schauls@gmail.com with a full color graphic when possible.

Executive Director

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IAR's 2020-2022 Board of Directors

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Iowa Automotive Recyclers Members & Board of Directors Meeting

July 20, 2022 — Conference call

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B & B Salvage Sioux Center, IA www.BandBSalvage.net

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Grab & Go Auto Salvage, LLC Spencer, IA <u>www.grabandgosalvage.com</u>

High Country Auto Cherokee, IA

Hogeland Auto Plaza & Salvage Marshalltown, IA <u>www.hogelandautoplaza.com</u>

Hulett & Son Auto Salvage Creston, IA

The Iron Mine Waukon, IA <u>https://the-iron-mine.business.site</u> Board of Director Members: Jeremy Bevard, Jeremy Heidemann, Joel McCaw, Pat Rooff, Mike Swift, Dave Hesmer, Bart Dvorak, Jim Oldenburger and Sue Schauls.

Welcome from New President Jeremy Bevard, Call to Order, Roll Call and Anti-trust statement reminder.

Summer Outing recap. The event was a success. The auction raised a record amount. Attendance was very good. Ideas for the format for next year's show were discussed such as having a longer and later in the day training agenda and no trade show but have Tech Lab again as it was well liked. A host and location will need be identified before a date can be set.



Iowa Automotive Recyclers Members & Board of Directors Meeting

July 20, 2022 — Conference call

This year's Summer Outing was very special not only for having been away from each other for so long due to the pandemic but also because we gathered at Waterloo Auto Parts and it was the first time we were together since losing Dennis Osborn.

Scholarship Auction. All of the bills have been paid from the auction. Thank you to all that donated items and those who purchased goods. As usual the auction was very fun. Past President Pat Rooff presented a challenge in which several members donated an additional \$500 each. Pat also donated the "Recycle Man" t-shirts. The shirts were graciously purchased by the Board members and Past Presidents who were noted as being absent from the event.

Hybrid Battery storage and shipping training will take place on October 12, 2022 at eh Hotel Julien in Dubuque, Iowa from Noon to 4:00 pm. The event will start with lunch at Noon and training will begin at 1:00pm.

The next meeting will be a Legislative Co9nfernce call on August 17 at 5:15 pm.

Sept 28 – 5:15 Conference call (One week delay due to ARA Convention Sept 22-23)

Oct 12 Noon – Face-to-face with Hybrid Battery Shipping training from GlobalTech

Nov 16 – 5:15 Conference call

Dec 14 – 5:15 Conference call (One week early due to Christmas)

Jan TBD 2023 possible Hill Day to be scheduled

www.LemsAuto.com Leon Recycling & Auto Parts, LLC

Leon, IA <u>www.LeonAutoParts.com</u>

> Lyle's Auto Salvage Oto, IA

McChesney Auto Somers, IA www.mcchesneyauto.com

> Monson Salvage, Inc. Lone Rock, IA

North End Auto Wrecking Dubuque, IA www.NorthendWrecking.com

Nugent Auto Sales & Salvage, Inc. Maquoketa, IA www.NugentAutos.com

Respectfully submitted, Jeff Smid

Jeff Smid, Secretary



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Jerry Carney & Sons Ames, IA www.CarneyAutoParts.com

John's Auto Aplington, IA www.aplingtonautobodyshop.com

King Automotive Salvage Center Waterloo, IA <u>http://kingsalvage.com</u>

Lambirth Enterprises, Inc. Bussey, IA Lambirthtruckspartsandtowing.com

> Lems Auto Recyclers, Inc. Doon, IA <u>www.LemsAuto.com</u>

Iowa Automotive Recyclers Members & Board of Directors Meeting

August 17, 2022 — Conference call

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Pat's Auto Salvage, LLC Waterloo, IA <u>www.patsautosalvage.com</u>

Piper's Auto Salvage Bloomfield, IA <u>www.PiperAutoParts.com</u>

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Spilman Auto Parts, Inc Bloomfield, IA www.SpilmanAuto.com

Sun Line Inc. Cedar Rapids, IA <u>www.sunline-chase.com</u>

Swift's Trails End Auto Recycling Des Moines, IA www.TrailsEndAuto.com Board of Director Members present: Jeremy Bevard, Jeremy Heidemann, Pat Rooff, Jodi Kunde, Mike Garvin, Mike Swift, Dereck VanDerBrink, Bart Dvorak, Jim Oldenburger and Sue Schauls.

Welcome from President Jeremy Bevard, Call to Order at 5:19, Roll Call and Anti-trust statement reminder. Regular conference call schedule will be moved to the 3rd Tuesday due to Bart's schedule conflict.

Scholarship letters and check have gone out on behalf of the student recipients.

Legislative priorities for 2023 was the main topic of discussion for meeting.

The Board discussed having a Hill Day event in 2023. In the past we have done an early breakfast in the Legislative Dining room although it has been several years since we held an event. Then following breakfast, we went upstairs and called out Representatives and/or Senators for those in attendance. As well as having meetings with a few leadership members if possible.

The Board identified two Legislative priority issues:

1) Language added to the regulations that more clearly identify that like used car dealers "curbstoners" in auto recycling is also illegal. Thanks to Jodi Kunde for pointing out that this clarification is our best way to help DOT officers have the law they need to truly address the unlicensed operators.

2) Propose that licensed auto recyclers do not need to acquire junk certificates on vehicles that have been reported as crushed to NMVTIS.

Hybrid Battery training on October 12, 2023 at Hotel Julien in Dubuque, Iowa. Lunch at Noon with training beginning at 1:00pm. Probably will be \$25 fee per person for lunch and snacks plus venue and A/V rental.



August 17, 2022 - Conference call

GlobalTech Environmental will provide the trainer and a sponsorship to cover the venue rental.

The training will focus on safe onsite storage and the packaging for shipping of the large format hybrid and electric vehicle batteries. There will be a Q&A with the trainer Kyle Kelm and one of the GlobalTech Environmental engineers that will also be able to discuss the range of technology in the batteries out on the road.

<u>Meeting Schedule:</u> 3rd Tuesday of the month at 5:15 pm for conference calls with quarterly face-to-face.

Sept 27 – 5:15 Conference call (One week delay due to ARA Convention Sept 22-23) Oct 12 – Face-to-face with Hybrid Battery Shipping training from GlobalTech Nov 15 – 5:15 Conference call Dec 13 – 5:15 Conference call (One week early due to Christmas) Jan TBD 2023 possible Hill Day to be scheduled



Respectfully submitted, Jeff Smid Jeff Smid,

Secretary

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> Yaw Auto Salvage Des Moines, IA <u>www.yawssalvage.com</u>

An Act relating to Used Catalytic Converter transactions Senate File 2287 Becomes Law

On May 24, 2022 Governor Reynolds signed Senate File 2287, an Act relating to used catalytic converter transactions. providing, penalties, and making penalties applicable. *New information is highlighted in red in the summary below.*

The new law changes the transaction between an individual seller of catalytic converters to a business entity in material ways such that accepting catalytic converters without requiring documentation that it is a replacement part or from a certified junk car, paying in traceable monetary methods, capturing personal identification information, or keeping logs of the transaction will be deem sufficient evidence in court as to being culpable in the crime of stealing the converter.



"Scrap metal" means any metal suitable for reprocessing. Scrap metal does not include a motor vehicle or a catalytic converter detached from a motor vehicle.

Transactions in which the total sale price is fifty dollars or less, except transactions for the sale of catalytic converters. No longer exempt catalytic converters-

Sec. 5. NEW SECTION. 714.27A Used catalytic converter transactions — reporting — penalties.
1. For purposes of this section: a. Business transaction - means an exchange of consideration for a catalytic converter between a scrap metal dealer, as de-

fined in section 714.27, and another scrap metal dealer, an authorized vehicle recycler licensed under chapter 321H operating a business at a fixed location, a motor vehicle dealer licensed under chapter 322 operating a business at a fixed location, a towable recreational vehicle dealer licensed under chapter 322C operating a business at a fixed location, a mechanic or an automotive repair facility operating a business at a fixed location a mechanic or an automotive repair facility operating a similar business at a fixed location in another state. b. **Catalytic converter** ~ means a catalytic converter that was previously installed in a motor vehicle and subsequently removed.

2. a. A person shall not sell a catalytic converter in this state unless the person provides to the purchaser, at or before the time of sale, the person's name, address, and place of business, if any, and presents to the purchaser a valid driver's license or nonoperator's identification card, military identification card, passport, or other government-issued photo identification.

b. For a business transaction in which the person selling the catalytic converter operates a business at a fixed location in this state, the person shall provide to the purchaser a copy of the person's valid sales tax permit issued pursuant to chapter 423. For a business transaction in which the person selling the catalytic converter operates a business at a fixed location in another state and is authorized to conduct a business transaction in this state, the person shall provide to the purchaser a copy of the person's valid sales tax permit issued pursuant to chapter 423, if the person has such a permit, or a copy of the person's valid business license or permit from the other state. If a person is unable to provide the documentation required in this paragraph, the person shall instead comply with paragraph -c- . c. For transactions other than business transactions, the person selling the catalytic converter shall provide to the purchaser an original receipt or invoice for a replacement catalytic converter purchased fewer than thirty days before the person sells the replaced catalytic converter, or a junking certificate for a vehicle that was issued fewer than thirty days before the person sells the catalytic converter.

(1) The receipt, invoice, or junking certificate present- 6. A person, including a person who conducts a busied by the person to the purchaser must be unmarked by a purchaser pursuant to subsection 3. (2) This paragraph does not apply to a transaction if the person presents proof, unmarked pursuant to subsection dollars. b. For a second violation within two years, 3, to the purchaser that the sale is approved by the sheriff of the county in which the vehicle from which the catalytic converter was removed is registered.

3. a. A person shall not purchase a catalytic converter from a seller without demanding and receiving the information required by subsection 2. b. A person who purchases a catalytic converter shall mark the receipt, invoice, junking certificate, or proof of sheriff approval presented under subsection 2 to indicate the catalytic converter has been sold. The person shall take a photograph of the catalytic converter that clearly identifies the item as a catalytic converter. c. A person who purchases a catalytic converter shall have a residence or fixed business address within this state.

4. A person who purchases a catalytic converter shall NEW SUBSECTION. 10A. Used catalytic converter keep a confidential register or log of each transaction, including a copy of the information required by subsections 2, 3, and 5. All records and information kept pursuant to this subsection shall be retained for at least two years, and shall be provided to a law enforcement agency or other officer or employee designated by a county or city to enforce this section upon request during normal business hours when the law enforcement agency or designated officer or employee of a county or city has reasonable grounds to request such information as part of an investigation. A law enforcement agency or designated officer or employee of a county or city shall preserve the confidentiality of the information provided under this subsection and shall not disclose it to a third party, except as may be necessary in enforcement of this section or the prosecution of a criminal violation.

5. A transaction under this section shall make use of a traceable payment method including but not limited to payment made by check, voucher, issuance of a prepaid bank, credit, or debit card, or electronic funds surcharge under section transfer.

ness transaction on behalf of another person, who violates this section shall be subject to a civil penalty as follows: a. For an initial violation, one thousand five thousand dollars. c. For a third or subsequent violation within two years, ten thousand dollars.

7. Proof that a person, including a person who conducted a business transaction on behalf of another person, violated subsection 2 or 3 shall be evidence from which the court or jury may infer any of the following: a. The person aided and abetted the underlying theft of the catalytic converter involved in the transaction from a vehicle, under section 703.1. b. The person had knowledge that a public offense has been committed and that a certain person committed it, for purposes of proving the person acted as an accessory after the fact under section 703.3. Sec. 6. Section 805.8C, Code 2022, is amended by adding the following new subsection:

transaction violations. For violations of section 714.27A, the scheduled fine is one thousand dollars

for a first violation, five thousand dollars for a second violation within two years, and ten thousand dollars for a third or subsequent violation within two years. The scheduled fine under this subsection is a civil penalty which shall be deposited into the general fund of the county or city if imposed by a designated officer or employee of a county or city, or deposited in the general fund of the state if imposed by a state agency, and the crime services 911.1 shall not be added to the penalty.



Summer Outing 2022



As always Happy Birthday to Lisa Quandt and Welcome New Board of Directors!



Thanks to the scholarship auction donors and buyers and to our education trainers!



Summer Outing 2022





THANK YOU site tour hosts!



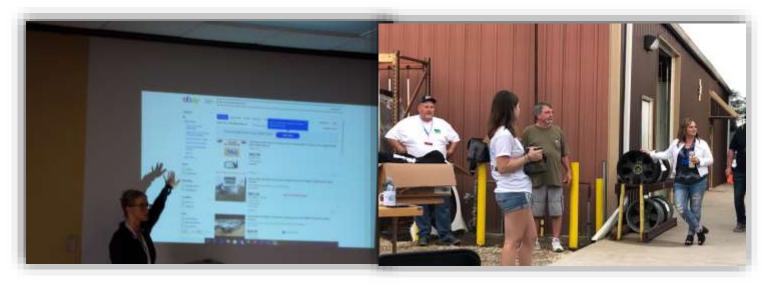


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Electric and Hybrid Vehicle Battery Training for on-site Storage and Shipping October 12, 2022—Hotel Julien—Dubuque

In partnership with GlobalTech Environmental Corp., the Iowa Auto Recyclers will hold training specific to the on-site storage and packaging for shipment of High Voltage Vehicle batteries. That is the large format Lithium Ion and Nickel Metal Hydride batteries used in in electric and hybrid vehicles.

The on-site storage and shipping of EV batteries is a growing concern in the automotive industry.

GlobalTech Environmental is an expert in managing this product and others as well as available as resources for recycling the batteries. Proper on-site storage is an important safety aspect of auto recycling.

GlobalTech Environmental manages material intended for recycling, first by directing material to reuse if possible. Materials can also be sent for reclamation for metals within. Reclamation can happen either at GlobalTech or off site depending on material. GlobalTech Environmental is a Large Quantity Universal Waste Handler registered with the US EPA.

Continued on page 16...



Iowa Auto Recyclers High Voltage Vehicle TRAINING For on-site storage and shipping of Electric and Hybrid Vehicle Batteries October 12, 2022

Noon for lunch & networking 1:00pm for training Hotel Julien, 200 Main Street, Dubuque, Iowa



www.lowaAutomotiveRecyclers.com \$25 per person

Registration

Email to: Sue.Schauls@gmail.com

Send Check to: Iowa Auto Recyclers, 204 Alta Vista Ave, Waterloo, IA 50703

Company Name:	
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City, State & Zip:	
Contact's Email:	
Attendee Name:	
Attendee Name:	
Attendee Name:	
Attendee Name:	
Registration	\$25 per perso
Total Enclosed or 🗆 Invoice	\$
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Name on credit card	Zip

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Storing Hybrid and EV Batteries

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Alter Metal Recycling Des Moines, IA <u>www.altertrading.com</u>

Auto Data Direct, Inc. Tallahassee, FL <u>www.add123.com</u>

Bank Iowa Insurance LLC Waterloo, IA <u>www.bankiowainsurance.com</u>

Car-Part.com Ft Wright, KY <u>www.car-part.com</u>

Casualty Adjuster's Guide of Iowa/Nebraska Waseca, MN <u>www.cagworld.com</u>

EZ Crusher Annandale, MN www.EZCrusher.com

Holiday Wrecker Service, Inc. Tiffin, IA www.holidaywreckerandcrane.com

Hollander Plymouth, MN <u>www.HollanderParts.com</u>

Hotlines, Inc. Council Bluffs, IA www.partshotlines.com

IIADA West Branch, IA www.iowaiada.com

Wear the proper PPE and be safe and responsible!

Check to see if the batteries are damaged in any way. Swollen or severely damaged batteries are dangerous, because of the chemical reactions that can take place if not handled with care.

Disconnect the high voltage safety main switch or service plug from battery.

Please store hybrid and electric vehicle batteries in a non-stockpiling manner. Stockpiling these High Voltage batteries can be very dangerous with all the conductive/metals touching each other. Stockpiling High Voltage batteries is a fire risk!

DO NOT STORE HIGH VOLTAGE BATTERIES OUTSIDE! This removes the risk of water-damaged which can ignite a reaction within the battery.

Hybrid High Voltage Batteries have extensively higher power and energy density than lead acid. Ni-MH Hybrid batteries are NOT considered hazardous. The main ingredients of Ni-MH battery is Potassium, Sodium, Nickel.

When handling Ni-MH batteries, beware of electrolyte leaking from the battery. This is rare, but the electrolyte can cause irritation of skin. If the electrolyte gets on a person's skin, flush with vinegar and water. There is no liquid in the battery as it is a paste type electrolyte.

Have a designated area to store the batteries with warning signs posted and cones if necessary to your salvage yard. This will eliminate the risk of an unauthorized personal, to be around the high voltage batteries.

Do not store batteries over 95-degree Fahrenheit as this is a risk of the electrons flowing freely which causes self-discharge even faster.

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Industry News

Iowa's Electric Vehicle Infrastructure Deployment Plan

As part of the 2021 Infrastructure Investment and Jobs Act, federal funds were authorized to support the continued development of electric vehicle (EV) chargers, lowa is joining many other states in developing plans to create an EV charging network along Interstates 29, 35, 80, and 380. Our state -federal funding for 2022 is \$7.6 million with the overall 5-Year National Electric Vehicle Infrastructure (NEVI) Federal Funding at \$51.4 million.

Iowa's Electric Vehicle Infrastructure Deployment plan was submitted to the federal Joint Office of Energy and Transportation for review on August 1, 2022. Pending review, adjustments may be made prior to certification by the Federal Highway Administration by no later than September 30, 2022. After certification, there will be many details to work out regarding program implementation and administration; hence, it is anticipated that an official announcement will occur this winter on the availability of funding and what the process entails for seeking those funds.

For more information on this, the Iowa DOT has created the following public portals:

- Iowa Electric Vehicle Infrastructure Deployment Plan's vision and • goals: https://iowadot.gov/iowaevplan/Overview#vg
- To receive project updates, complete the lowa DOT form: https:// iowadot.gov/iowaevplan/Share-Your-Thoughts
- Send questions regarding this program to: • Iowa.EVPlan@iowadot.us

800-889-8848

Reach out to the government contract specialist in your area for details on the NEVI Program and opportunities as they are released.

Reference: https://newswire.ciras.iastate.edu/2022/08/02/did-you-knowiowas-electric-vehicle-infrastructure-deployment-plan/

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Industry News

Registration is Open!

ARA is very excited to welcome professional automotive recyclers, industry suppliers, vendors and friends to Orlando, Florida on September 22 -24th for the 79th Annual Convention & Exposition.

So much is happening simultaneously to impact the way automotive recyclers do business and our theme this year speaks to that -- Agents of Change. It is vital that the industry comes together to share knowledge, make valuable contacts, and discuss strategies that will help us all pursue excellence. Critical mission data is now available - register today!

ARA's team of volunteer leaders and association staff have been working hard all year to ensure that the <u>79th Annual Convention & Exposi-</u> <u>tion</u> offers one-of-a-kind opportunities to learn of and see new products and services, experience outstanding educational sessions and network with colleagues.



With more sessions focused on recycler-torecycler information sharing, ARA is focusing on the topics that you and your employees need to know. Topics such as the advantages of being an independent, brand marketing, creating a culture of accountability, building better trading groups, safety compliance, challenging sales in a bull market, and more!

Improve results by bringing several members of your team to attend multiple sessions and gain as much knowledge as possible.





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