

SELLING MORE PARTS

Iowa Automotive Recyclers Summer Outing

June 3-4, 2016

Historic Park Inn - Mason City, Iowa

Vendor Reception - Friday, June 3, 2016 - 6:30-9:00 pm

2:00 - 5:00 Yard Tour BEHR IRON & METAL

Speaker Agenda - **SATURDAY, June 4, 2016** - Historic Park Inn

7:30-1:00 *Registration Open*

7:30-9:00 *Breakfast to Go*

8:00-8:50 **CoreMate Training**

Forklift Training

What's New at Car-Part.com?

9:00-9:50

KEY NOTE ADDRESS

**Improving sales
Chad Counts**

10:00-11:30

**CheckMate
Reports & Dashboards**

**Process Improvement
Chad Counts**

**CheckMate
Sales Pro Boot Camp**

11:00-11:30

**Everything you didn't know to ask
about Catalytic Converters
Dan Miller, Legends**

Award Luncheon & Trade Show
Lloyd Van Horn - Founders Award
Saturday 11:30 – 1:00 pm

1:30-3:20 *What's New at Car-Part.com?*

1:30-2:20 *Inventory Management, David Becerra, Hollander*

1:30-3:20 *CheckMate Sales Pro Boot Camp*

2:30-3:20 *Powerlink System Management, David Becerra, Hollander*

2:30-4:20 *CheckMate Reports & Dashboards*

3:30-4:20 *Tips for Establishing a Successful Online Presence, David Becerra, Hollander*

3:30-4:20 *BidMate*

2:00 - 5:00 Yard Tour at Van Horn facility

6:00 – Dinner & Yard tour at **Wilken Auto Salvage – Kensett, Iowa**—Live Auction followed by Band & Dance

Conference Venue: Historic Park Inn – 15 W State Street - Mason City, Iowa 1-800-325-9015

Hotel Reservation

Mention Iowa Auto Recyclers to get discounted rooms!

Country Inn & Suites – 4082 4th St SW, Mason City, IA 50401

[\(641\) 423-1770](tel:6414231770)

\$120 (1 King) \$125 (2 Queens) per Night Conference Rate (with Hot breakfast & Free WiFi)

Mason City has many other hotels available as well as the nearby resort community of Clear Lake, Iowa!

Visit www.IowaAutoRecyclers.com for registration information