

# ONE INDUSTRY, ONE CONFERENCE ONE POWERFUL — FUTURE



## ***Greater Midwest Auto Recycling Expo***

*Embassy Suites Omaha LaVista Hotel & Conference Center*

<https://ari-ne.org/convention/>

# ***March 6-7, 2026***

### **FRIDAY, March 6, 2026**

*9:00 Exhibitor Move In & REGISTRATION*

*10:00 Nebraska Board & Member Meeting*

*10:00 Iowa Board & Member Meeting*

**11:00 – 1:00 Tradeshow with Exhibitors & Buffet Lunch**

**1:00** 20 min FBI on Cyber Security (Invited)

**1:20** 40 min **KEYNOTE**

**What to do about cyber security? - Jeremy Heidemann, Forbin**

*2:00 Break – Beverage station*

**2:15** 40 min - **Credit Card Fraud Prevention**

**2:55** 25 min - **Why Part Quality is Important** CheckMate

**3:20** 25 min - **Top Ten Techniques for Your YMS** Hollander

**3:45** 30 min – **eBay Tips & Tricks** Car-Part & Hollander

**4:15** 20 min– **EV Safe Handling - Sue Schauls**

**4:35** 25 min – **EV Battery Sales vs Disposal - Shannon Nordstrom**

*5:00 Tradeshow with Exhibitors and Social Hour*

**6:00 Dinner Banquet 7:00 Auction**

### **SATURDAY, March 7, 2026**

*7:30 CARVA Prayer Meeting with Mike French (invited)*

**7:30 – 9:00 Tradeshow with Exhibitors**

**8:00 – Noon Sales School with Mike Kunkel and Jarrett Hann**

*Warranty Maximization • Closing More Sales • The 30 Second Close*

*Setting Meaningful Goals • Territory Expansion & Customer Retention*

*Building Partnerships through Brokering*

**Noon – 2:30 Yard Tour at Kosiski's Omaha & LUNCH**