



# Recyclers News Press

Iowa Auto Recyclers

January / February 2017

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from front cover

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## Routing Slip

- Owner(s)
- Manager(s)
- Safety Supervisor
- Environmental Mgr
- Stormwater Mgr
- Bookkeeper



## Hill Day February 8, 2017

**The Iowa Automotive Recyclers will host the 6th Annual Hill Day on February 8, 2017 in Des Moines.**

As in previous years, the Legislative Breakfast will be held from 7:00 am to 9:00 am in the Legislative Dining Room of the Iowa Capitol Building.

At the event, IAR Members will meet and greet their Legislators with coffee,

donuts and breakfast sandwiches to share information about our industry's positive impact on the economy, local jobs and the environment.

As well as discuss leveling the playing field for parties active in the business of recycling automobiles in Iowa. No one will champion our needs but us.



**Members should invite their elected officials to breakfast from 7-9 am in the Legislative Dining Room.**

The event will be held in conjunction with a Board of

Directors & Member Dinner

**Come be a champion. Join us in Des Moines.**

Meeting on February 7, 2017 (4:00 pm to 7:30 pm) at the **Holiday Inn (Downtown Mercy) in Des Moines, Iowa**. Overnight guests can make reservation for only \$109 per night!

*Iowa Automotive Recyclers*

**HILL DAY February 8, 2017**

Be a champion for change. Join us in Des Moines!

## Iowa Auto Recyclers SCHOLARSHIP PROGRAM

Applications are due by March 15, 2017 for the annual scholarship program available to children and grandchildren of IAR direct member facilities. The application and information can be found on page 10-14 of this newsletter or downloaded from the website.

Continued on page 10...

[www.iowaAutomotiveRecyclers.com](http://www.iowaAutomotiveRecyclers.com)

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- **Recycler Mobile App** - Your business, parts, and logo
- **EZ Route Integration** (PowerDB integration coming soon)



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## Recyclers News Press

The RECYCLERS NEWS PRESS is published six times per year for the Iowa Automotive Recyclers. None of the material in this publication necessarily reflects the opinion of IAR, its officers, director, staff members or advertisers. Statements of fact and opinion are the responsibility of the author.

IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at [Schauls3@mchsi.com](mailto:Schauls3@mchsi.com) with a full color graphic when possible.

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Waterloo, Iowa 50702

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## IAR's 2016-2018 Board of Directors

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[patsmail@patsautosalvage.com](mailto:patsmail@patsautosalvage.com)

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Waterloo Auto Parts  
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Phone: 712-792-9204  
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### Past President Participants

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[parts@sandhillautosalvage.com](mailto:parts@sandhillautosalvage.com)

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[snyder@iowatelecom.net](mailto:snyder@iowatelecom.net)

**Clyde Lems**  
Lems Auto Recyclers, Inc.  
Phone: 712-726-320216  
[clydeplems@yahoo.com](mailto:clydeplems@yahoo.com)

# SUE SPEAKING

From desk of the Executive Director

Ace Auto Recyclers  
Iowa City, IA  
[www.AceAutoRecyclers.com](http://www.AceAutoRecyclers.com)

Action Auto Parts  
Marshalltown, IA  
[www.action-auto-parts.com](http://www.action-auto-parts.com)

Aikey Auto Salvage  
Cedar Falls, IA  
[www.AikeyAutoSalvage.com](http://www.AikeyAutoSalvage.com)

Airline Auto Parts  
Waterloo, IA  
[www.airlineautopartsinc.com](http://www.airlineautopartsinc.com)

AWE Auto Service  
Traer, IA  
[www.awesalvage.com](http://www.awesalvage.com)

B & B Salvage  
Sioux Center, IA  
[www.BandBSalvage.net](http://www.BandBSalvage.net)

Burlington Recycling & Auto Parts  
Burlington, IA  
[burlingtonrecyclingandautoparts.com](http://burlingtonrecyclingandautoparts.com)

Charlie Brown Auto, Ltd.  
Creston, IA  
[www.CBAutoLtd.com](http://www.CBAutoLtd.com)

Chase Auto Parts Company, Inc  
Waterloo, IA  
[www.sunline-chase.com](http://www.sunline-chase.com)

Don's Auto & Truck Salvage  
Des Moines, IA  
[www.DonsAutoTruck.com](http://www.DonsAutoTruck.com)

Grab & Go Auto Salvage, LLC  
Spencer, IA  
[www.grabandgosalvage.com](http://www.grabandgosalvage.com)

Welcome to the new year. Let's hope the metal market soars and used auto parts are on the minds of both the consumer and the repair shops!

The Iowa Legislature is now in session and the Iowa Auto Recyclers are already on the hill making headway with this year's legislative initiative.

This year is mainly a follow up to the Iowa NMVTIS reporting law that was passed successfully in 2015. Those rules have still not been written nor published for public comment by the Iowa DOT. We suspect mainly due to some language that was struck from the bill that passed into law that is making is very difficult for the rules to be written.

Auto and metal recyclers have agreed on language changes and suggestions made to the Iowa DOT based on the "pre-draft" that we were asked to review.

Our "ask" for the 2017 session is basically some cleanup language and clarification that will make the rule writing possible for the Iowa DOT to finish up soon, despite the staffing changes at DOT. See page 17! As always it will be an interesting spring and we will be putting out more

specific information about our legislative efforts and likely a call for ALL HANDS ON DECK when it comes time to get support from Senators and Representatives in key committees or *if possible* when it makes it to the floor to become law. See you at HILL DAY!

Thanks for listening,

Sue

Schauls

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## Iowa Automotive Recyclers Board of Directors Meeting December 13, 2016—Des Moines

Members present: Brad Osborn, Sue Schauls, Tom Quandt, Pat Roof, Jordan Barkow, Mike Garvin, Brent Nugent, David Hesmer, Mike Swift, Jodi Kunde and Jeff Smid.

*High Country Auto  
Cherokee, IA*

President Brad Osborn called the meeting to order at 5:20 pm and reminded everyone of the Anti-Trust Statement. Roll call was taken.

*Hogeland Auto Plaza & Salvage  
Marshalltown, IA  
[www.hogelandautoplaaza.com](http://www.hogelandautoplaaza.com)*

### New Business

Jim Piazza's Contract – Joel, Brad and Sue met with Jim to iron out the details of Jim's 2017 contract. After their meeting, Jim drafted the contract and sent it back to them to review. It was as discussed and agreed upon. The legislative committee members have been receiving more updates from Jim through emails since their meeting. Following some discussion, David H. made a motion to accept Jim Piazza's contract as proposed and written with a second from Mike S. Motion carried.

*Hulett & Son Auto Salvage  
Creston, IA*

*Jeff Smid Auto, Inc.  
Davenport, IA  
[www.JeffSmidAuto.com](http://www.JeffSmidAuto.com)*

Legislative Priorities – Sue asked for the IAR PAC to donate \$1,000 to the ARA PAC to help them with the work they are doing. She would like to make this an annual donation which would be written into the IAR budget. She and Mike S. reported on issues the ARA is working on to benefit all of us:

*Jerry Carney & Sons  
Ames, IA  
[www.CarneyAutoParts.com](http://www.CarneyAutoParts.com)*

OEM recall parts data needs rules written to provide electronic date in batch form for integration to our inventory systems.

*John's Auto  
Aplington, IA  
[www.aplingtonautobodyshop.com](http://www.aplingtonautobodyshop.com)*

Provide all parts data so VIN lookup can take place at point of sale.

Jodi made a motion to approve a \$1,000 donation to the ARA PAC from the IAR PAC. It was seconded by Jordan; motion carried.

*King Automotive Salvage Center  
Cedar Falls, IA  
<http://kingsalvage.com>*

It was suggested to come up with a PAC mailer to send out to the IAR membership informing them of what's going on legislatively. Sue proposed that Jordan and Jodi help her get information together so she can design the mailer with the plan to send it out by the end of the year in advance of the opening Iowa legislative session.

*Lems Auto Recyclers, Inc.  
Doon, IA  
[www.LemsAuto.com](http://www.LemsAuto.com)*

Mike S. asked about a parts display at the 2017 Hill Day on Feb. 8th. Sue said she would work on putting that together using 10 parts.

*Leon Recycling & Auto Parts, LLC  
Leon, IA  
[www.LeonAutoParts.com](http://www.LeonAutoParts.com)*

*Lyle's Auto Salvage  
Oto, IA*

*Midwest Auto Parts, Inc.  
Waterloo, IA  
[www.mw-autoparts.com](http://www.mw-autoparts.com)*

*Monson Salvage, Inc.  
Lone Rock, IA*



The "I heart used auto parts" stickers have had a good response so it was suggested to order more and then



## Iowa Automotive Recyclers Board of Directors Meeting December 13, 2016—Des Moines

North End Auto Wrecking  
Dubuque, IA  
[www.NorthendWrecking.com](http://www.NorthendWrecking.com)

Nugent Auto Sales & Salvage, Inc.  
Maquoketa, IA  
[www.NugentAutos.com](http://www.NugentAutos.com)

Osage Auto Salvage  
Osage, IA  
<http://osageautosalvage.com>

P.Q. Auto Parts  
Sioux City, IA  
<http://quickpickparts.com>

Pat's Auto Salvage, LLC  
Waterloo, IA  
[www.patsautosalvage.com](http://www.patsautosalvage.com)

Piper's Auto Salvage  
Bloomfield, IA  
[www.PiperAutoParts.com](http://www.PiperAutoParts.com)

Poell's Enterprises, Inc.  
DeWitt, IA  
[www.PoellsEnt.com](http://www.PoellsEnt.com)

Preferred Auto Sales, Inc.  
Lockridge, IA  
[www.preferredautosales.net](http://www.preferredautosales.net)

Quandt Auto Salvage, Inc  
Carroll, IA  
[www.QuandtAutoSalvage.com](http://www.QuandtAutoSalvage.com)

Sam's Riverside  
Auto & Truck Parts  
Des Moines, IA  
[www.SamsRiverSide.com](http://www.SamsRiverSide.com)

Sanborn Auto, Inc.  
Sanborn, IA

include a few into the PAC mailers which will be sent out shortly. Jodi made a motion to approve the expense to print more stickers to be used in the mailers. Jordan seconded the motion; motion carried.

**2016 Iowa NMVTIS Bill** – Sue said LKQ has language put together to help states get their own NMVTIS program trying to get all states on board. There was a lot of discussion on the pros and cons, junking certificates, etc. but basically Iowa needs to finish writing the language for the Iowa NMVTIS bill which would allow licensed recyclers to report to the Iowa NMVTIS in lieu of junking certificates and to add a lien check and NMVTIS check for no title purchases.

**New Membership Type** – Sue asked about adding a new level of membership to the current Direct & Associate Members. This new level would offer information (through emails only) for a lower cost of \$75 (estimate) per year to R-licensed used car dealers, rebuilders and body shops and

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## Iowa Automotive Recyclers Board of Directors Meeting December 13, 2016—Des Moines

to out of state recyclers. This could build support within our group plus add revenue. There was some discussion on the advantages and disadvantages of this and even some ideas for a membership level name: Partner Members or Friends of IAR Members. This will be discussed further in the near future.

### Other Business

Hill Day – The date is February 8, 2017. Details/plans will be discussed on the next conference call early in January.

Scholarship Form – The form will go out in the January 2017 newsletter.

Pat made a motion to adjourn with a second from Brent.

The meeting was adjourned at 6:42 pm.

Respectfully submitted,  
*Jeff Smid*

Sandhill Auto Salvage  
Tama, IA

[www.sandhillautosalvage.com](http://www.sandhillautosalvage.com)

Smith Auto Parts & Sales, Inc.  
Fairfield, IA

[www.SmithAutoParts.com](http://www.SmithAutoParts.com)

Snyder's Auto Body  
Clarinda, IA

[www.snyders-autobody.com](http://www.snyders-autobody.com)

Spilman Auto Parts, Inc.  
Bloomfield, IA

[www.SpilmanAuto.com](http://www.SpilmanAuto.com)

Sun Line Inc.  
Cedar Rapids, IA  
[www.sunline-chase.com](http://www.sunline-chase.com)

Sunset Beach Auto Salvage  
Des Moines, IA  
[SunsetBeachAutoParts.com](http://SunsetBeachAutoParts.com)

Swift's Trails End Auto Recycling  
Des Moines, IA  
[www.TrailsEndAuto.com](http://www.TrailsEndAuto.com)

Tourniers Recycling Inc  
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[www.tourniersrecycling.com](http://www.tourniersrecycling.com)



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## Iowa Automotive Recyclers Hill Day Events February 8, 2017—Des Moines

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[www.VanGorpIA.com](http://www.VanGorpIA.com)

Van Horn Auto Parts, Inc.  
Mason City, IA  
[www.VanHornAutoParts.com](http://www.VanHornAutoParts.com)

Vander Haag's, Inc.  
Spencer, IA  
[www.VanderHaags.com](http://www.VanderHaags.com)

Vander Haag's, Inc.  
Council Bluffs, IA  
[www.VanderHaags.com](http://www.VanderHaags.com)

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Vander Haag's, Inc.  
Winamac, In  
[www.VanderHaags.com](http://www.VanderHaags.com)

Walker Auto Salvage  
Waverly, IA  
[www.WalkersAuto.com](http://www.WalkersAuto.com)



**The annual Hill Day will be held on Wednesday, February 8, 2017.**

Starting at 7 am in the Legislative Dining room of the State Capitol.

Following our traditional format, Iowa Auto Recyclers will host a breakfast from 7 to 9 am. During that time Legislators will be welcomed to come and discuss our issues and answer questions. Following the breakfast we will head upstairs to meet personally with your local Representative and Senator. *You can let your legislator know that you will be in town on February 8th, ask for an appointment to visit your local legislator at the Capitol.*

*Please register to attend the event by email to Sue Schauls or if you have any questions regarding this event, contact us at [Sue.Schauls@gmail.com](mailto:Sue.Schauls@gmail.com) or 319-290-7843.*

### Hill Day Agenda February 8, 2017

#### February 7, 2017

4:00 - 7:30 pm  
Board of Directors &  
Member Strategic  
Planning  
Dinner Meeting

#### HOLIDAY INN

Downtown Mercy  
1050 6th Ave  
**Des Moines, Iowa**  
**Ph. 515-283-0151**

#### February 8, 2017

7:00-9:00 am  
Legislative Breakfast  
Legislative Dining Room  
at Capitol

9:00 – 11:00 am  
Members meet with  
Legislators from their  
home districts &  
Jim Piazza, Jr.



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## Iowa Automotive Recyclers Hill Day Events February 8, 2017—Des Moines

The Iowa Automotive Recyclers will host the 6th Annual Hill Day on **February 8, 2017 in Des Moines**. Like in previous years, the Legislative Breakfast will be held from 7:00 am to 9:00 am in the Legislative Dining Room of the Iowa Capitol Building. At the event IAR Members will meet and greet Legislators with coffee, donuts and breakfast sandwiches to share information about our industry's positive impact on the economy, local jobs and the environment and discuss leveling the playing field for parties active in the business of recycling automobiles in Iowa. No one will champion our needs but us. Come be a champion. Join us in Des Moines.

**Members should invite their elected representatives to attend the 7-9 am breakfast in the Legislative Dining Room.**

The event will be held in conjunction with a Board of Directors & Membership Dinner Meeting on February 7, 2017 (4:00 pm to 7:30 pm) at the **Holiday Inn (Downtown Mercy) in Des Moines, Iowa** Sponsorships are available for the breakfast events. *If you have any questions regarding this event, please contact us at 319-290-7843 or [Sue.Schauls@gmail.com](mailto:Sue.Schauls@gmail.com).*

I hope to see some new faces this year!

Brad Osborn

Brad Osborn, President

Waterloo Auto Parts  
Waterloo, IA  
[www.WaterlooAutoParts.com](http://www.WaterlooAutoParts.com)

West Edge Auto Salvage  
Independence, IA  
[www.westedgeautosalvage.com](http://www.westedgeautosalvage.com)

Wilken Auto Salvage Britt  
Britt, IA  
[www.wilkenandsons.com](http://www.wilkenandsons.com)

Wilken Auto Salvage Iowa Falls  
Iowa Falls, IA  
[www.wilkenandsons.com](http://www.wilkenandsons.com)

Wilken Auto Salvage Kensett  
Kensett, IA  
[www.wilkenandsons.com](http://www.wilkenandsons.com)

Wilken Auto Salvage Nashua  
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[www.wilkenandsons.com](http://www.wilkenandsons.com)

Wilken Auto Salvage Waukon  
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[www.wilkenandsons.com](http://www.wilkenandsons.com)

Yaw Auto Salvage  
Des Moines, IA  
[www.yawssalvage.com](http://www.yawssalvage.com)



## Scholarship Program

### Future Raffle Fundraiser

Both owners and employees' college-bound student can apply. Applications are accepted from high school students as well as college students, including previous recipients.

Funding for the IAR Scholarship Program is raised from a variety of fundraising activity by IAR Members. Last year the 1st IAR Gun Raffle was held to fund the program in 2016. The Raffle was such a success and fun for all those involved that we will kick off another raffle soon. This year we will pull the winning tickets at the Summer Outing in Iowa City!

The annual auction held at the Summer Outing is used to fund both the Political Action Committee or PAC Fund and the Scholarship Program. Funds are first dedicated to the Scholarship Program and applicable donations are allocated to the PAC but increased participation from both students and in the legislative arena, we now look to fun alternative activities to help keep each program growing and enhancing the lives of members of our associations!

The recent mailer sent out to Members asking for PAC donations brought up an interesting conversation from a member whose business is a corporation. ***Pac donation must be made from individuals or LLC and not incorporated entities.***

So the member that inquired about how he could support the organization is considering sending the funds from his corporation to IAR's Scholarship Program in lieu of a PC donation. Of course, all donation large and small are appreciated. And that is true! \$25 from every member will help meet the goals of the organization just as well as the large \$100 donations of the generous few that give from year to year. Others *highly appreciated* members also give auction item donations and/or make purchases at the auction during the Summer Outing. So giving is easy and can be made however one is comfortable. Most importantly, we are blessed by each donation.

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## IOWA AUTO RECYCLERS ASSOCIATION SCHOLARSHIP

### APPLICANT CRITERIA:

- Be a graduating high school senior or equivalent, or a college student who has been accepted to an accredited university, state college, community college, business or liberal arts school
- A minimum 3.0 GPA during high school or first year college.
- Applicants (or their eligible dependent/relative) must be affiliated with the Iowa Auto Recyclers Association to participate. EITHER:
  - Be a recycling yard owner or relative of the recycling yard owner who is a direct member of the Iowa Auto Recyclers. The owner of the recycling yard must be employed at the recycling yard, and not at other enterprises owned by the recycling yard.
    - "Relatives" may include a son, daughter, grandchild, son-in-law, daughter-in-law, or spouse of the owner.
    - Brothers, sisters, uncles, aunts, nieces, or nephews of the owner will not be eligible to participate unless employed in the business.

OR

- Be an employee or dependent of an employee of the member yard who has been employed for one year or more.
- Applicant must remain a degree-seeking student, enrolled at least full-time (a minimum of 12 credit hours per term).

### APPLICANT GUIDELINES:

- Complete attached application, download at [www.iowaAutoRecyclers.com](http://www.iowaAutoRecyclers.com) under SCHOLARSHIP
- Enclose an official copy of the applicants' high school transcripts (in separate sealed envelope) with application.
- Include a one to two page essay on one of the following topic:

***Do you think the future technology of vehicle to vehicle communications (V2V) will affect today and future drivers for the better or worse?***

- Two recommendation forms filled out from a school counselor, school official, employer or high school teacher who is familiar with the applicant.
- Applicants must remain enrolled in the same accredited four-year college, accredited university, state college, community college or business or liberal arts school for at least one year after accepting scholarship funds to be eligible for the full award.
- Obtain a letter from your parents' employer confirming date of hire with the firm. Your parent must have been or will be employed with a full member of the Iowa Automotive Recyclers for at least one year prior to application.

All candidates will be required to submit a complete application package, which includes a completed application form, transcripts, essay and two recommendation forms to:

**IAR SCHOLARSHIP COMMITTEE ATTN: JODI KUNDE 55 WEST 32<sup>ND</sup> STREET DUBUQUE IA 52001,**  
you can e-mail any questions to Jodi at [iarscholarship@gmail.com](mailto:iarscholarship@gmail.com).

**DEADLINE DATE:** The deadline for receipt for all application materials must be received by the IAR scholarship committee by midnight MARCH 15TH. Up to \$5000.00 will be awarded in scholarships for the fall term. The winners will be notified in writing in April and will be posted on the IAR website.

The scholarship award check will be forwarded to the scholarship recipient's school upon written certification of his/her enrollment for the fall term of the year the scholarship was granted. If the scholarship winner does not provide enrollment verification for the fall term the scholarship monies will be forfeited.

**SCHOLARSHIP SELECTION:** The scholarship will be awarded based on review of the following: course work in high school, course distribution, activities, the one page essay and recommendations. *Standardized test scores will NOT be used as a factor in the selection process.*

# IOWA AUTO REYCLERS SCHOLARSHIP APPLICATION

NAME:

\_\_\_\_\_  
(First)

\_\_\_\_\_  
(Middle)

\_\_\_\_\_  
(Last)

MAILING ADDRESS: \_\_\_\_\_

HOME PHONE: \_\_\_\_\_ E-MAIL ADDRESS: \_\_\_\_\_

DATE OF BIRTH: \_\_\_\_\_ GENDER: MALE / FEMALE

CURRENTLY ATTENDING: \_\_\_\_\_

(INDICATE HIGH SCHOOL OR OTHER SCHOOL)

HIGH SCHOOL HONORS, AWARDS, AND ACTIVITIES: \_\_\_\_\_

COMMUNITY SERVICE AWARDS AND ACTIVITIES: \_\_\_\_\_

STATE YOUR FINANCIAL NEED, WHAT PORTION OF EDUCATION FUNDED BY YOURSELF:

## **SCHOLASTIC INFORMATION:**

ACT TEST SCORE \_\_\_\_\_ SAT TEST SCORE \_\_\_\_\_

RANK IN CLASS \_\_\_\_\_ OF \_\_\_\_\_ CURRENT GPA: \_\_\_\_\_

HONORS AND AWARDS (STATE NATURE AND YEAR OF AWARD OR HONOR): \_\_\_\_\_

OFFICES AND POSITIONS OF LEADERSHIP (STATE NAME OF ORGANIZATION AND YEAR, EX: BAND 9, 10) \_\_\_\_\_

WHAT ARE YOUR SHORT AND LONG-TERM CAREER OBJECTIVES? \_\_\_\_\_



# IOWA AUTO RECYCLERS SCHOLARSHIP APPLICATION

WHAT DO YOU SEE YOURSELF DOING FIVE YEARS FROM NOW? \_\_\_\_\_

\_\_\_\_\_

ANY ADDITIONAL INFORMATION WHICH MAY BE USEFUL TO SCHOLARSHIP COMMITTEE:

\_\_\_\_\_

SCHOOL YOU WILL BE ATTENDING: \_\_\_\_\_

ANTICIPATED MAJOR: \_\_\_\_\_ EXPECTED GRADUATION DATE: \_\_\_\_\_

WHICH DIRECT MEMBER/YARD ARE YOU AFFILIATED? \_\_\_\_\_

NAME OF PARENT WHO HAS BEEN EMPLOYED BY A DIRECT MEMBER OF IAR FOR AT LEAST ONE  
YEAR? \_\_\_\_\_ START DATE? \_\_\_\_\_

**NOTE:** transcripts, essay, and recommendation forms should accompany scholarship application.

APPLICANT SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_



**Bob Schoof**, General Manager

1041 Sheffield Avenue  
Waterloo, IA 50702  
319-234-2445 • 800-728-2568  
Fax: 319-234-1977  
Email: chase@qwestoffice.net



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Email: [search@lemsauto.com](mailto:search@lemsauto.com)  
Website: [www.lemsauto.com](http://www.lemsauto.com)

Doon, Iowa 51235  
Phone: (712) 726-3202  
Fax No: (712) 726-3506

# RECOMMENDATION FORM

## IOWA AUTO RECYCLERS ASSOCIATION SCHOLARSHIP

Name of Applicant: \_\_\_\_\_

School: \_\_\_\_\_

How long and in what capacity have you known applicant: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Please state why you feel this applicant would be a good choice as a recipient of this scholarship?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

How firm is the applicant's commitment to his or her career? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Title or Position: \_\_\_\_\_

#####

## SCHOOL VERIFICATION

As of \_\_\_\_\_ the student listed above had a grade point average of \_\_\_\_\_

ACT Test Score: \_\_\_\_\_ ACT Test Score: \_\_\_\_\_ Rank in Class: \_\_\_\_\_

# OF STUDENTS IN APPLICANTS CLASS: \_\_\_\_\_

Signed: \_\_\_\_\_ Position: \_\_\_\_\_



# What is Volkswagen Doing with All Those Repurchased Diesels?

EPA caught Volkswagen, the German automaker, using a “defeat device,” an algorithm that detected when the car was being tested and changed its performance to meet emissions standards. The rest of the time, the cars produce up to 40 times the legal limit of nitrogen oxides (NOx), the stuff linked to increased rates of asthma and respiratory problems.

The problem applies to 482,000 diesel-powered, four-cylinder Jetta, Beetle, Audi A3, and Golf cars sold between 2008 and 2015 in the US, and to Passat cars sold from 2014 to 2015. VW’s September 2015 confession that it illegally programed software in 11 million diesel-powered cars (worldwide) to cheat on emissions tests comes with the sting of betrayal for owners.<sup>2</sup>

The TDI badge stands for “Turbocharged Direct Injection” and was promoted as TDI Clean Diesel.

“After years of promoting ‘Clean Diesel’ as an alternative to hybrid and electric vehicles—the company marched on Washington with a squadron of Audi TDI models—is stewing in its own toxic vapors.”<sup>3</sup>

By October 18, 2016, over 340,000 VW owners and lessees had sent in registration forms indicating they want the company to buy back their cars under the government-negotiated compensation agreement. That is about 3/4 of all 475,000 Volkswagen and Audi models with 2.0-liter diesel engines currently registered on U.S. roads. TDI owners and lessees still on the fence have another 22 months to decide.<sup>1</sup>

**Will VW crush every car?** Volkswagen can’t resell the cars it buys; nor can it export them to other countries without modifying them to be EPA compliant. Since there is no EPA-approved modification—Volkswagen has multiple deadlines through October

2017 by which it must submit final modification proposals—the cars must be “rendered inoperable” by removing their the engine control unit (ECU). The rest of the car can be scrapped for parts, and those parts can be resold here or abroad, including the engines. Only the ECU, the diesel oxidation catalyst, and the diesel particulate filter must be destroyed on each car.<sup>1</sup>

Once VW dealers take the cars, the factory will truck the TDIs to undisclosed storage facilities across the country. There is no telling whether Volkswagen will choose to stockpile hundreds of thousands of cars as

“Final approval of the 2.0L TDI settlement is an important milestone in our journey to making things right in the United States, and we appreciate the efforts of all parties involved in this process. Volkswagen is committed to ensuring that the program is now carried out as seamlessly as possible for our affected customers and has devoted significant resources and personnel to making their experience a positive one.”

— Hinrich J. Woebcken, President and CEO of Volkswagen Group of America, Inc.<sup>2</sup>

it awaits EPA approval or begin stripping them immediately. The used-parts supply for late-model VWs could grow substantially, and prices potentially could fall as a result.<sup>1</sup>

## What about the emissions modification?

By the end of 2017, we should know whether VW can start fixing cars it has repurchased and offer this fix to current owners. That’s the best possible scenario. The limbo could easily spill over into 2018, and that’s only assuming the EPA and the California Air Resources Board (CARB) will okay the repairs. Emissions modifications, if approved, will be staggered in four stages. Last month, VW was scheduled to submit its final proposal for all 2015 TDI models of the Golf, Golf SportWagen, Jetta, Passat, Beetle, and Audi A3. This, however, is expected to be only an interim fix. By October 30, 2017, VW must submit a second proposal describing how it intends to complete the modifications on these same cars.<sup>1</sup>

Continued on next page...

# What is Volkswagen Doing with All Those Repurchased Diesels?

Actual Systems  
Aurora, CO  
[www.actual-america.com](http://www.actual-america.com)

Al-Jon Manufacturing  
Ottumwa, IA  
[www.aljon.com](http://www.aljon.com)

Alter Metal Recycling  
Des Moines, IA  
[www.altertrading.com](http://www.altertrading.com)

Auto Data Direct, Inc.  
Tallahassee, FL  
[www.add123.com](http://www.add123.com)

Back Lot Auctions, LLC  
Maquoketa, IA  
[www.backlotauctions.com](http://www.backlotauctions.com)

Bank Iowa Insurance LLC  
Waterloo, IA  
[www.bankiowainsurance.com](http://www.bankiowainsurance.com)

Behr Iron & Metal  
Mason City, IA  
[www.BehrIM.com](http://www.BehrIM.com)

Brad's Used Parts MegaCenter  
Viola, IL  
[www.bradsmegacenter.com](http://www.bradsmegacenter.com)

Car-Part.com  
Ft Wright, KY  
[www.car-part.com](http://www.car-part.com)

Casualty Adjuster's Guide  
of Iowa/Nebraska  
Waseca, MN  
[www.cagworld.com](http://www.cagworld.com)

CheckMate  
Ft Wright, KY  
[www.car-part.com](http://www.car-part.com)

For older, 2009–2014 TDI versions of the Golf, Jetta, Jetta SportWagen, Beetle, and Audi A3 models, VW has until January 27, 2017. The 2012–2014 Passat TDI is due by March 3, 2017. If VW doesn't repurchase 85 per cent of the cars by June 2019, it faces additional penalties.

2.0L 4-cylinder TDI equipped vehicles affected:

**VW Jetta TDI**  
(Model Years 2009 – 2015)  
**VW Jetta SportWagen TDI**  
(Model Years 2009 – 2014)  
**VW Golf TDI**  
(Model Years 2010-2015)  
**VW Golf SportWagen TDI**  
(Model Year 2015)  
**VW Beetle TDI and VW Beetle Convertible TDI**  
(Model Years 2012 – 2015)  
**VW Passat TDI**  
(Model Years 2012-2015)



Reference:

1 <http://blog.caranddriver.com/whats-volkswagen-doing-with-all-those-repurchased-diesels/>

2 <https://www.vwdieselinfo.com/>

3 <http://blog.caranddriver.com/everything-you-need-to-know-about-the-vw-diesel-emissions-scandal/>



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[www.swiftautosalvage.com](http://www.swiftautosalvage.com)



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## Iowa Department of Transportation Changing of the Guard

Paul Steier, Director, Bureau of Investigation and Identity Protection left the Iowa DOT on Jan. 20<sup>th</sup> to take a position with the AAMVA – American Association of Motor Vehicle Administrators. In a statement from Steier he said “ For over eight years I have enjoyed a great working relationship with industry and I want to thank each one of you for your commitment to working with myself and our Department to enhance the integrity and efficiency of the vehicle sales and vehicle recycling/scraping industry across Iowa. We have not always agreed on issues but I feel we have respected each other’s role to find ways to compromise and accomplish the many issues and tasks faced. You are true professionals in which I greatly respect and will miss.”

Bureau Deputy Director Mike Athey will serve as interim Bureau Director. Steier also said “ Many of you have worked with Mike and know his integrity and passion for fairness and consistency in law and rule enforcement. “

This change comes on the heels of the recent resignation of the head of Iowa DOT. Gov. Branstad named Mark Lowe the Interim Director of the Iowa Department of Transportation. Lowe’s appointment comes after the resignation of Paul Trombino, in November.

Lowe has been Director of the Iowa DOT’s Motor Vehicle Division since April 1, 2009. Before taking this position, Lowe served as general counsel to the Iowa DOT.

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# Time to Get “Smart” on I-9 Compliance

## New I-9 Form Released by U.S. Citizenship and Immigration Services

Crush U Pull It Software  
Salt Lake, UT  
[www.s3softwaresolutions.com](http://www.s3softwaresolutions.com)

DeVries Equipment  
Ankeny, IA

EZ Crusher  
Annandale, MN  
[www.EZCrusher.com](http://www.EZCrusher.com)

Holiday Wrecker Service, Inc.  
Tiffin, IA  
[www.holidaywreckerandcrane.com](http://www.holidaywreckerandcrane.com)

Hollander  
Plymouth, MN  
[www.HollanderParts.com](http://www.HollanderParts.com)

IIADA  
Panora, IA  
[www.iowaiada.com](http://www.iowaiada.com)

Integrated Recycling Technologies  
Monticello, MN  
[www.IRTMN.com](http://www.IRTMN.com)

Iowa Metal Recycling  
Evansdale, IA  
[www.iowametalrecycling.com](http://www.iowametalrecycling.com)

Kabele Truck & Auto Parts  
Spirit Lake, IA  
[www.Kabele.com](http://www.Kabele.com)

Legend Smelting & Recycling  
Joliet, IL  
[www.LegendSmelting.com](http://www.LegendSmelting.com)

LKQ Corporation  
Chicago, IL  
[www.LKQCorp.com](http://www.LKQCorp.com)

On November 14, 2016 USCIS released a revised version of **Form I-9, Employment Eligibility Verification**. The new forms and instructions can be accessed via the web at <https://www.uscis.gov/i-9>. Effective January 22, 2017, employers must use the new form.



**Employers must assure a Form I-9 is completed to document identity and work authorization for each new employee (citizen or any status) hired after November 6, 1986.** Employees must complete Section 1 no later than their first day of employment and employers must verify their documents (per the Lists of Acceptable Documents attached to the Form).

The new form, which has been in the works for almost a year, is touted to be a “smart” I-9 because the form contains pop-up informational icons and error-checking capabilities. Presently, the new form is only compatible with Adobe Reader. But it should be emphasized that this is NOT an “electronic” I-9, it still must be physically printed, signed and dated by the employee and the employer and retained per the rules.

This new, “smart” I-9 will provide employers with additional guidance to correctly complete the I-9 and therefore avoid fines. On August 1, 2016, USCIS announced higher fines for I-9 paperwork violations.

Form I-9 is used for verifying the identity and employment authorization of individuals hired for employment in the United States. All U.S. employers must ensure proper completion of Form I-9 for each individual they hire for employment in the United States. This includes citizens and noncitizens. Both employees and employers must complete the form. On the form, an employee must attest to his or her employment authorization. The employee must also present his or her employer with acceptable documents evidencing identity and employment authorization. The employer must examine the employment eligibility and identity documents an employee presents to determine whether the documents reasonably appear to be genuine and to relate to the employee and record the document information on the Form I-9. *The list of acceptable documents can be found on the last page of the form.* Employers must retain Form I-9 for a designated period and make it available for inspection by authorized government officers.

Do not file Form I-9 with USCIS or U.S. Immigrations and Customs Enforcement (ICE). Employers must have a completed Form I-9 on file for each person on their payroll who is required to complete the form. Form I-9 must be retained and stored by the employer either for three years after the date of hire or for one year after employment is terminated, whichever is later. The form must be available for inspection by authorized U.S. Government officials from the Department of Homeland Security, Department of Labor, or Department of Justice.

The Spanish version of Form I-9 may be filled out by employers and employees in Puerto Rico ONLY. Spanish-speaking employers and employees in the 50 states and other U.S. territories may print this for their reference, but may only complete the form in English to meet employment eligibility verification requirements.

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## OSHA Injury & Illness Reporting Now requires sending 300A Log to OSHA

LSB Financial  
Waterloo, IA  
[www.mylsb.com](http://www.mylsb.com)

MCI Core  
St Louis, MO  
[www.mcicores.com](http://www.mcicores.com)

Metro Salvage Pool  
Des Moines, IA  
[www.metro salvagepool.com](http://www.metro salvagepool.com)

Nordstrom's Automotive, Inc.  
Garretson, SD  
[www.nordstromsauto.com](http://www.nordstromsauto.com)

OverBuilt, Inc.  
Huron, SD  
[www.Overbuilt.com](http://www.Overbuilt.com)

Pal Fleet Truck Equipment  
Council Bluffs, IA  
[www.PalFleet.com](http://www.PalFleet.com)

PAM's Auto  
St Cloud, MN  
[www.pamsauto.com](http://www.pamsauto.com)

Panhandle Converter  
Recycling  
Dothan, AL  
[panhandleconverters.com](http://panhandleconverters.com)

PDCM Insurance  
Waterloo, IA  
[www.pdc.com](http://www.pdc.com)



OSHA updated the recordkeeping rules for injury and illness data recorded by employers effective January 2015. Information previously recorded and kept on-site in case of inspection is now reported to OSHA directly or via a state agency for **certain industries including auto salvage and metal recyclers.**

### The online form available.

The final rule will improve access by employers, employees, researchers and the public to information about workplace safety and health and increase their ability to identify and abate serious hazards.

**Employers (with 10 or more employees) must report the following events to OSHA:**

**All work-related fatalities within 8 hours.**

**All work-related inpatient hospitalizations, all amputations and all losses of an eye within 24 hours.**

Employers must report work-related **fatalities within 8 hours** of finding out about it, including fatalities occurring within 30 days of the work-related incident, must be reported to OSHA. For any in-patient hospitalization, amputation, or eye loss **employers must report the incident within 24 hours** of learning about it.

### Recording requirements:

The new rule retains the **exemption for any employer with 10 or fewer employees from the requirement.** Employers with ten or more employees had generally been using the OSHA Form 300 to record individual injuries or illnesses occurring in the workplace. These incidents were then summarized on the annual OSHA 300A Log for posting in an employee accessible area.

### Reminder:

**Post the summary OSHA 300A Log February 1 until April 30th each year.**

Additionally, **beginning in 2017**, employers with more than 250 employees will report all injury forms electronically. Employers with 20 to 249 employees in certain identified industries, including automotive & metal recycling, must submit their 300A form electronically annually.

**In IOWA** employers may make reports required by completing the incident report form available at

<http://www.iowaosha.gov/iowa-osha-enforcement> and faxing the completed form to (515)242-5076 or sending the completed form to [osha@iwd.iowa.gov](mailto:osha@iwd.iowa.gov);

Calling (877)242-6742; or  
Visiting 1000 E. Grand Avenue, Des Moines, Iowa.

If any injuries are summarized on the 300A form it may also be sent to Iowa OSH at the above addresses. *Those outside of Iowa will report to their state.*



## OSHA Injury & Illness Reporting Now requires sending 300A Log to OSHA

### OSHA 300 Form

OSHA Form 300 is used to log work-related injuries and illnesses and to note the extent and severity of each case. When an incident occurs, use the OSHA 300 Form or Log of Work-Related Injuries and Illnesses to record specific details about what happened and how it happened. By using the OSHA produced Excel format the incidents reported on the Form 300 will automatically be tallied in the Form 300A for the annual summary.

### OSHA 301 Form

OSHA Form 301 is also used to record work-related injuries and illnesses but is an incident specific form. A new Form 301 would be completed for each injury or illness incident. The information on Form 301 is what is required to be reported to OSHA or the state program under the updated regulation effective January 2015.

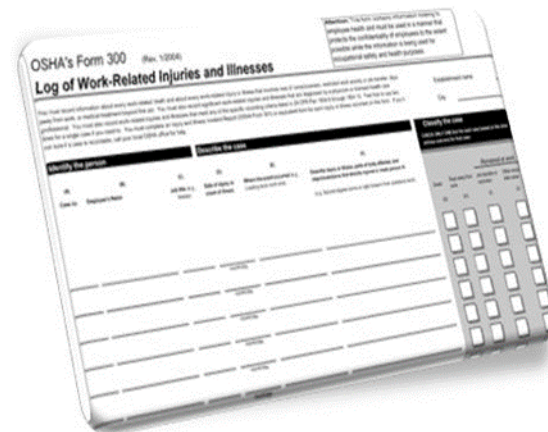
### OSHA 300A Log

The Summary Form 300A shows the totals of recorded events for the year in each category. At year-end, post the 300A Log in a visible location so that employees are aware of the injuries and illnesses occurring in their workplace. Post the OSHA 300A log in an employee accessible area such as near the Department of Labor required postings. Additionally, auto recyclers must report the OSHA 300 A log to OSHA.

Keep a separate log and summary for each physical location that is expected to be in operation for one year or longer. **Listing a case on the log does not mean that the employer or worker was at fault or that an OSHA standard was violated**

**Automotive Recyclers** are categorized under the SIC (Standard Industry Classification) system as 5015 as utilized in stormwater permitting. That category generally stands for "used auto parts wholesale." In the other categorizing system called NAICS (North American Industry Classification System) auto salvage is classified as 423140 with the prefix 42 identifying the industry as a "wholesale trade" **one of the identified industry types for annual electronic reporting of the OSAH 300A (Injury Summary Log)** in addition to posting it in the workplace. **Metal recyclers** (SIC 5093 and NAICS 423930) as "Recyclable Merchant Whoelsaler" IS also identified as needing to report OSHA 300A log electronically given the same prefix 42 as auto recyclers.

**Automotive collision repair** (SIC 7532 and NAICS 811121) and **Used car dealers** (Sic 5511 and NAICS 441120) are NOT identified as needing to report OSHA 300A log electronically. *If any one of your businesses/ processes are listed then you must report.*



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# ARA Updates

## Industry news from the national association

Professional Solutions  
Clive, IA  
[www.psis-ins.com](http://www.psis-ins.com)

QRP Salvage Solutions  
Tomahawk, WI  
[www.qrp1source.com](http://www.qrp1source.com) &  
[www.QRPVMS.com](http://www.QRPVMS.com)

Recyclers Power Source  
Spirit Lake, IA  
[recyclerspowersource.com](http://recyclerspowersource.com)

S & L Auto Parts, Inc.  
Newton, IA

Shine Bros. Corp.  
Spencer, IA  
[www.shinebros.com](http://www.shinebros.com)

Sioux City Compressed Steel  
Sioux City, IA  
[www.CompressedSteel.com](http://www.CompressedSteel.com)

The Locator Magazine  
Whiting, IA  
[www.PartsLocator.com](http://www.PartsLocator.com)

### 73rd Annual ARA Convention in Baltimore:

Over 800 ARA members and 105 exhibitors participated, with attendees came from Australia, Canada, Germany, Japan, Poland, the United Kingdom and the USA. Congratulations to the Carolina Auto Recyclers, recipient of the 2016 Affiliate Chapter of the Year Award. Another affiliate chapters Executive Director, Sandy Blalock, was awarded a Special Recognition Award for her years of service and contributions to the entire affiliate chapters community.

Themes during the Convention focused on investing in the industry's future, making sure that the next generation of professional automotive recyclers is well equipped for the vehicles of tomorrow, and how to find, train and retain quality employees. Another major trend discussed was the complexity of vehicles entering the markets.

Keynote Speaker Tanvir Arfi, managing director of Solera, noted that today's cars are completely wired for telematics, with computers and sensors which will make recycling these parts much more complicated. He echoed the priority of many ARA mem-

bers that today's workforce be properly trained to identify and recycle those parts.

The Convention also featured a hands-on Technology Forum where members were able to learn real-time updates on the industry's leading computer software. ARA's next Convention and Exposition will be held November 1-4, 2017 in Dallas, Texas.

### ARA Meets with EPA:

ARA representatives met with U.S. Environmental Protection Agency (EPA) officials recently to discuss concerns about automakers' "anti-reuse" positions. The meeting built upon connections made with EPA earlier this year during an environmental summit on re-use and life cycle analysis, at with ARA and several OEMs participated. ARA discussed with the EPA numerous statements and position statements made by automakers since that Summit, including a reversal on the part of General Motors regarding the utilization of recycled parts. ARA also provided background on the recycled parts market.



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## **Hill Day**

**February 8, 2017 at 7:00 a.m. Breakfast**

served in Legislative Dining Room of State Capitol  
with meetings to follow

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