

Recyclers News Press

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- Owner(s)
- Manager(s)
- Safety Supervisor
- Environmental Mgr
- Stormwater Mgr
- Bookkeeper



Thank you! Thank you! Swift's Trail End Auto Recycling

Otto and Mike Swift are both looking good and having fun at the September Iowa Automotive Recyclers Summer Outing.

Otto was donated by Gary Walker of Walker's Auto Salvage, Waverly, Iowa, after closing their doors last fall, for the IAR Scholarship auction. Tom Quandt, from Quandt's Auto Salvage in Carroll, Iowa, was the highest bidder at \$1600! We can't wait to see Otto in his new home.

Mike Swift and the entire family & staff of Swift's Trails End Auto Recycling were gracious enough to host this year's event at their facility in Des Moines, Iowa. **Thank you for doing such a great job of making us all feel welcome!**

The Big Equipment Show hosted large equipment at Swift's Trails End Auto Recycling and the Technology Laboratory at the hotel was also a big hit.

A special thank you to event sponsors CoPart, Legend Smelting & Recycling, LMC Insurance & Risk Management, Auto Data Direct and Action Auto Parts.



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News
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IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at Schauls3@mchsi.com with a full color graphic when possible.

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SUE SPEAKING

From desk of the Executive Director

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We logged another successful Iowa Auto Recyclers Summer Outing before heading to the international trade association event in Charlotte, North Carolina. Next year the ARA or Auto Recycling Association event will be held in Reno , Nevada.

I get so much out of the speakers, vendors, software demonstrations at every event I attend. The information exchange rate is so fast and integrated from one session or conversation to another, it's often hard to say which exact interaction sparked the one new idea or directions that will carry me forward in the coming days, weeks and months until the next infusion of information and excitement about our industry is available to me.

Some folks fill this quest for knowledge through social media groups and email conversations but having just come back from my main two events of the year those lines of communication can seem so one dimensional as compared to networking and problem solving IRL or *in real life*, just to prove that I'm not a dinosaur!

The photo below is one clear example of enthusiasm. That is Scott Greene telling the story about how he bought that particular lawn chair at an Iowa Auto Recyclers event in the past and was searching for something in his garage when he came across it again practically on his way out the door to our event. So he snatched it up and brought it back for "recycling" at the scholarship auction 2019. Of course several others jumped in and one thing lead to another, complete with signatures of previous owners, free beer and Pastor Jim (AKA the auctioneer) adding a



SUE SPEAKING

From desk of the Executive Director

premium cigar to sweeten the pot. The chair sold again with promise to come back next year and a good time was had by all.

Thank you to S&L Auto Parts, Newton Iowa, owners, Scott and Linda Greene for continuing to support our association and our industry. Their generous support not only includes participation in the summer event but sponsorship throughout the year from donation to IAR for each and every catalytic converter sold to them. That funding will support our promotional efforts in spreading the word about the value of used auto parts to the general public and on campuses. THANK YOU SCOTT!

I love telling those wonderful stories and I'm proud to say that over the years there have been so many stories of giving and sharing. In fact one of the newest vendors to join our event, **366 Processing**, was brought in by Scott and when I ran in to him at ARA, he made a comment that affirmed what we already know and enjoy in the family of Iowa Auto Recyclers, that our association is more about the industry as a whole than competition among members. And THAT is exactly the connection I get from industry events.

Thanks for listening,
Sue Schauls

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Iowa Automotive Recyclers Board of Directors Meeting

August 13, 2019—Conference Call

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Members: Pat Roof, Joel McCaw, Jordan Barkow, Mike Garvin, Mike Swift, Dave Hesmer, Jeremy Brevard, and Sue Schauls. Call to Order, Roll Call, Anti-trust reminder by Sue at 5:24 pm - Approve Meeting Notes from July 9, 2019 distributed 7/9/2019. Motion to approve Mike Garvin, second Swift. Motion carried.

Old business—

Scholarships - Checks sent out 8/8/19.

Donation Drawing for Wildlife Print – tickets are ordered and will be distributed next week so that there is 1 month to get donations. 1 in 1,000 chance to win.

Summer Outing Planning – Make Registration & Hotel Reservations.

Legislative Meeting with ICRA – August 15 9:00 am *Riverside Casino & Golf*. Mike Swift and Joel McCaw will attend. Sue sent regret that she will not be there due to a funeral.

Follow through items - AXE Program Plan – please review proposal –

Adjourned at 6:21 pm

Respectfully
submitted,

Jeff Smid

Jeff Smid, Secretary



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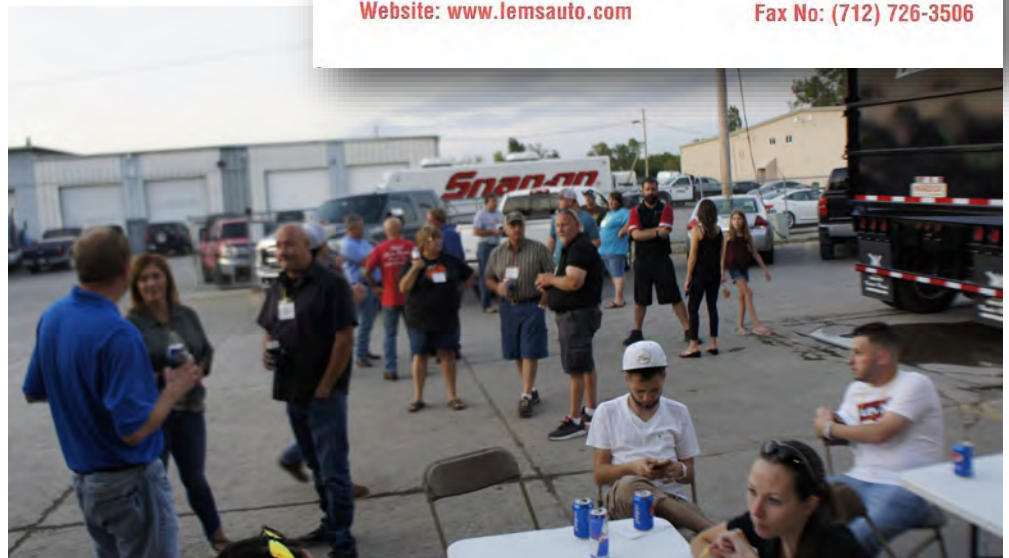
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Iowa Automotive Recyclers Board of Directors Meeting September 10, 2019—Conference Call

Members: Eric Piper, Pat Roof, Joel McCaw, Jodi Kunde, Tom Quandt, Jordan Barkow, Mike Swift, Jeremy Brevard, Dereck VanDerBrink, Mark Kaczor, Ermin Alagic, and Sue Schauls.

Call to Order at 5:18 pm, Roll Call, Anti-trust reminder by Eric Piper
Review/Approve Meeting Notes from August 13, 2019 –
Swift moved, Barkow second, motion carried

Old business

New Member – Steve and Amanda Leake bought Van Horn turned it in to U-Pull-It called **Buck's UPI, Inc.** – application needs review. Swift moved to approve as new member, Barkow second, motion carried.

Scholarships - Checks sent out 8/8/19 – One check not cashed for Geoff Englin at ICC (McChesney) I sent student a text. (Check has since cleared). Donation Drawing for Wildlife Print – return tickets and money by 9/13 or bring to Outing.

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Iowa Automotive Recyclers Board of Directors Meeting

September 10, 2019—Conference Call

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Summer Outing Planning – Registration are slowly coming along - THANK YOU Action Auto for the sponsorship as well registration! **No** Board Meeting scheduled on Friday. Roundtable – at yard on 3rd Party Brokers – Saturday at 5:30 PM. Board Members to make calls to Members to drum up attendance.

Follow through items - **I-CARE Gold** – lots of activity here – will present at Outing in Tech Lab

INFO FROM FOLLOW LIST: I-CARE GOLD - How can we make Iowa parts preferable by for yard-to-yard sales? By setting/adding standard to the I-CARE program that include; **Clean Part Standards** for engine and tranny; **Shipping standards** based on available data such as QRP Central info and Vermont Hand Truck pallet procedures; and **Form an OBD Research Committee** - OBD for part quality. Brainstorm session on how we can use On Board Diagnostics for quality assurance on parts. Which vendors could help?

New Business – No Items from the floor -

Motion to adjourn Jodi, second by Dereck, motion carried.

Set next meeting – 2nd TUESDAY of the MONTH
October 15, 2019 – Conference call 5:15pm (moved back 1 week due to Conflict w ARA Convention) –
November 12, 2019 – Conference call 5:15pm
December 10, 2019 – Face-to-Face, Location: TBD
Legislative meeting

Respectfully
submitted,
Jeff Smid
Jeff Smid, Secretary



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What are PFAS? Why does it concern me?

Drinking Water Issue

In states including Colorado, Michigan, Pennsylvania, New York, and North Carolina, local water systems have been contaminated with toxic chemicals called **PFAS**, which stands for perfluoroalkyl and polyfluoroalkyl substances.

PFAS have become notorious as drinking water contaminants as a result of industrial releases and fire-fighting foam. But they are used in a wide range of products, from food packaging to stain-resistant furniture, and our exposure comes from multiple sources and routes.

With their remarkable persistence and mobility—they are not known to break down in the environment and they easily move through soil to drinking water—PFAS have become global pollutants that threaten the health of people and wildlife.

In environmental news, PFAS have become a daily topic as more drinking water sources become known to have contamination from the persistent chemical.

Already most manufacturers are looking to use shorter-chain chemicals known to break down more quickly as a replacement for PFAS.

Given that upholstery is often cited as widely using PFAS, a quick internet search for PFAS uses by automakers turned up a surprising array of uses in vehicles as cited by the Michigan Chemistry Council at <https://www.michiganchemistry.com/assets/2018-Conference/PFAS%20Update%20-%20AECOM.pdf>.

See chart below.

PFAS use will continue to be addressed in the news media as manufacturers struggle with producer responsibility issues.

The identification of this persistent toxic chemical has spurred much research for alternative products and hopefully the problem can be headed off at the pass, as they say.

PFAS Use in Automotive Industry



Engine

- Gaskets
- O-Rings
- Engine Oil Coolers
- Various Seals
- PTFE Bearings
- Back-up Rings
- Valve Packings
- Gaskets



Interiors

- Carpets
- Seats



Fuel Systems

- Seals
- Oil Coolers
- Valve Bodies
- Liquid and Vapor Lines
- Fuel Tanks
- Filler Necks
- Connectors
- Oxygen Sensors



Steering and Break Systems

- Shock Absorbers
- Brake Pad Additives
- Various Seals
- PTFE Bearings
- Column Adjustment

2019 Summer Outing

Swift's Trail End Auto Recycling—Des Moines, Iowa

September 20-21, 2019



2019 Summer Outing

Swift's Trail End Auto Recycling—Des Moines, Iowa

September 20-21, 2019



2019 Summer Outing

Swift's Trail End Auto Recycling—Des Moines, Iowa
September 20-21, 2019



2019 Summer Outing

Swift's Trail End Auto Recycling—Des Moines, Iowa
September 20-21, 2019



The Dawn of New Automotive Era

By Amanda Zmolek, Industry Relations Analyst, Copart

I'm a morning person. I wake up around 5:30 every morning and get to the office around 7:30. If you gave me the choice of staying out until 3am or waking up at 3am, I'd choose the latter every single time. I don't think I've ever been fashionably late; it's a skill that I just do not possess.

So what does being a morning person and being perpetually early have to do with cars? The bottom line for me is that it's easier to be early rather than late. That goes for commuting to work as much as it applies to being ahead of trends in the automotive industry. By getting up at 5:30, I have time to eat breakfast, check the weather and traffic reports and react to anything that might derail my drive. I get a good parking space close to our office building, and I get a head-start on my emails and tasks for the day so I can approach them in a calm, effective manner. In many ways, the company I work for is an early bird too. Here at Copart, we have to be ready to take



on any and every vehicle that comes our way, so we keep a close eye on automotive trends and plan accordingly. Today I want to share a couple of those trends with you.

First, let's talk autonomous vehicles (self-driving cars). While AV initiatives have gotten a lot of coverage in the news, it looks like their use will be limited for quite some time. In fact, some of the companies that tried to be first-movers in the space have walked back their timelines significantly. Automotive News recently quoted some of these revisions. Ford CEO Jim Hackett admitted, "We've overestimated the arrival of autonomous vehicles. We'll be ready, but its application's going to be narrow, what we call 'geofenced,' because the problem is so complex." Raquel Urtasun, chief scientist at Uber Advanced Technologies Group seems to agree: "Self-driving cars are going to be in our lives. The question of when is not clear yet. To have it at scale is going to take a long time."

While everyone was focused on self-driving cars, electric vehicles were quietly preparing to steal the show. And now what was once a novelty may soon reach a tipping point that cannot be ignored. According to an article by the Financial Times, "Peak ICE" — peak internal-combustion-engine car sales globally — may already have occurred with the ending of

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The Dawn of New Automotive Era

By Amanda Zmolek, Industry Relations Analyst, Copart

2018.” We’ll have to see how the numbers play out, but it looks like the days of easily avoiding hybrid and electric vehicle batteries may be coming to an end.

One thing that really struck me lately was a photo taken by one of my coworkers in the parking garage here at the office just before Memorial Day. We share the garage with several other companies, so it’s a mix of Dallas-area office workers’ vehicles. Low and behold, there they were: three Teslas all parked in a row by happenstance. One was red, one white and one blue. I’m also laughing as I write this because the document program I’m using doesn’t even recognize “Teslas” as a word yet, but here we are anyway. Welcome to the future, I guess! J.P. Morgan research estimates that 30% of global vehicle sales will be hybrid and electric vehicles in 2025, but estimates are being revised upward so quickly that this number might be outdated by the time you read it.

The number of EVs on U.S. roads is projected to reach 18.7 million in 2030, up from 1 million at the end of 2018.

This is about 7 percent of the 259 million vehicles (cars and light trucks) expected to be on U.S. roads in 2030.

The good news? It’s still morning. A quick search on our website shows that electric and hybrid vehicles only represent about 3% of the inventory on Copart.com today. You can choose now whether you get up and prepare to bid on, buy, transport, and dismantle hybrid and electric vehicles or hit the snooze button a couple more times as the rest of the world moves rapidly into the future outside your window. I want you to know that the goal of this article is not to scare you or even to promote electric cars. My goal is simply to share the information that I’ve gathered while working in a big city, talking to my millennial peers and watching the cars roll in for auctions.

I’ll close with a quote from Warren Buffett that I saw while attending the Automotive Recycling Industry of Nebraska trade show in Lincoln this spring. With typical Buffett simplicity, the quote proclaimed, “Someone is sitting in the shade today because someone planted a tree a long time ago.” Indeed there’s something to be said for getting up early, getting out there and being prepared for what the day will bring. After all, the work we do today will impact our businesses for years to come.



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at·tri·tion /ə'triSH(ə)n/ *noun* (as it relates to an industry)
a reduction in numbers usually as a result of business closing

When Caroline Wendel notified me that CHASE AUTO PARTS in Waterloo, Iowa was closing on August 31, 2019, I was not only saddened by yet another loss of an Iowa Automotive Recyclers member but a loss of another auto recycler in general. Not to mention the long history of this family-owned business, located in my own neighborhood, and all the contributions the Chase-Wendel family has made to the Iowa Auto Recyclers and the industry as a whole.

Fortunately, SunLine-Chase has another location in Cedar Rapids, Iowa so the wonderful people involved with the business will still be working hard for the industry of auto recycling.

SunLine, Inc. will honor all warranties for parts purchased at Chase.

I am happy that, at the Summer Outing held in Iowa City in 2017, we took time to honor Caroline's father Bruce Chase, an Iowa Auto Recyclers Past-President. Bruce delivered a heartfelt and entertaining speech that will stay in the collective history of our auto recycling family.



Chase Auto Parts Closed Doors

SunLine, Inc. will honor all warranties for parts from Chase

Many years ago, prior to the launch of the I-CARE program in 2008, Gary Wendel hosted a training meeting at Chase Auto Parts where I conducted a group tour of the facility to point out the compliance standards that would become the foundation of the I-CARE program. Little known fact about Chase is that my boss at the Iowa Waste Reduction Center wrote the first auto recycling *Storm Water Pollution Prevention Plan* for Chase making them the first Iowa auto recyclers to be fully compliant with the *then* new storm water regulations! *So many years ago...*

We also appreciate the support they have given the association by allowing Caroline and Gary's son-in-law, Jordan Barkow, to participate as an IAR Board members for many years. Jordan's insight and experience in political matters has been a resource utilized in our legislative efforts. The Hill Day activity and the formulation of our legislative agenda have been improved through Jordan's knowledge and his willingness to speak truth and ask the hard questions. We look forward to many more years of his expertise in this voluntary position.

Finally, I want to thank Caroline and Gary for always sending staff to the Summer Outing. The group of folks from SunLine-Chase have been a delight to have and fully engage when they are in attendance, and truly that level of commitment is what makes our association strong. *Strength in numbers.*

We wish the staff and family of Chase Auto Parts the best of luck and we look forward to their continued success at SunLine, Inc.



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Recyclers Power Source
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The Locator Magazine
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www.PartsLocator.com

United Catalyst Corp
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UnitedCatalystCorporation.com

U.S.Powertrain
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www.uspowertrain.com

Industry News

Northern Metal Recycling shuts down Minneapolis shredder

Company admits to submitting inaccurate emissions records to Minneapolis Pollution Control Agency.

The Minnesota Pollution Control Agency (MPCA) says it has reached a settlement agreement with [Northern Metal Recycling](#) (NMR), with business offices in Minneapolis. The company is an operating division of Great Britain-based [EMR](#).

The settlement pertains to NMR's errors in reporting emissions records for its automobile shredder at 2800 Pacific St. N. in Minneapolis. Under the terms of the settlement agreement, NMR admitted it submitted inaccurate emissions records for its auto shredder to the MPCA, which it shut down Sept. 23.

"This consent decree is not an admission or concession by Northern Metals of any exceedances of its permitted air emissions and is likewise not an admission or concession by MPCA that there were not exceedances of Northern Metals' permitted air emissions," the agreement reads.

In a statement regarding the agreement, MPCA Commissioner Laura Bishop says, "Minnesota expects its corporate citizens to do the right thing and follow its permit requirements. Northern Metal Recycling broke the public's trust and showed a willful disregard toward its neighbors. These serious violations required a swift and proportional action."

In addition, the MPCA can reopen NMR's permit for the new Becker, Minnesota, [auto shredding facility](#) to incorporate additional monitors and reports for its pollution control equipment.

The company also is required to pay a \$200,000 civil penalty by Oct. 1, the MPCA says.



The consent agreement is available at www.pca.state.mn.us/sites/default/files/consent-decree-september-23-2019.pdf.

NMR did not respond to a request for comment.

Reference: <https://www.recyclingtoday.com/article/northern-metals-recycling-shuts-down-minneapolis-auto-shredder/>



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Edinburgh Indiana
Santa Fe Springs California
Joliet Illinois
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