

Recyclers News Press

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Routing Slip

- Owner(s)
- Manager(s)
- Safety Supervisor
- Environmental Mgr
- Stormwater Mgr
- Bookkeeper



The **Son** of a **Junk Man**

This is the story of John C. Vander Haag, a talented Christian businessman with a passion for auto/truck recycling.

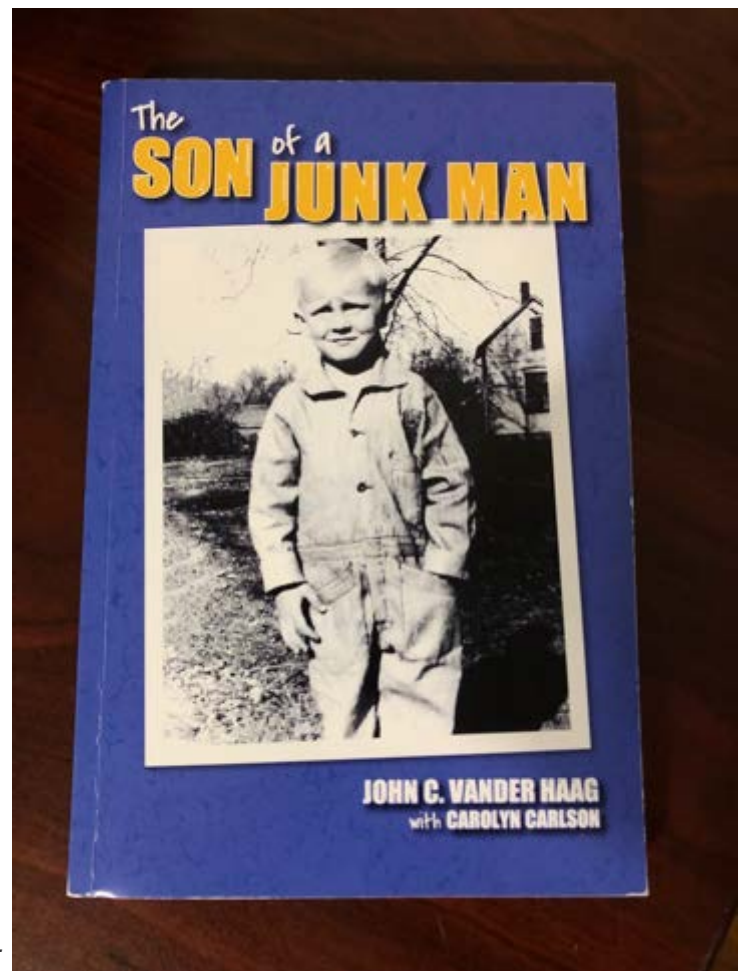
John C. grew up in the family business, South Side Junkyard, which his father started in 1939.

From the beginning, he thought being in the salvage yard was fun and described it as "the best playground a boy could want."

He began working for his father as a teenager, and he was soon helping his father run the day-to-day operations.

In 1955, he took over the family business and transformed it from a scrap yard to an automotive parts recycling operations. *The rest is history!*

Continued on page 10...



Summer Outing Auctions Goes Virtual!

Continued on page 8...



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Recyclers
News
Press

The RECYCLERS NEWS PRESS is published six times per year for the Iowa Automotive Recyclers. None of the material in this publication necessarily reflects the opinion of IAR, its officers, director, staff members or advertisers. Statements of fact and opinion are the responsibility of the author.

IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at Sue.Schauls@gmail.com with a full color graphic when possible.

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SUE SPEAKING

From desk of the Executive Director

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www.DonsAutoTruck.com

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Hulett & Son Auto Salvage
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The Iron Mine
Waukon, IA
<https://the-iron-mine.business.site>

I recently spoke at a community event about sustainability with them asking me specifically to speak to solar and electric vehicles. It was a great opportunity to showcase the EV work being done by ARA to help the automotive salvage industry be ready for the influx of electric cars when they reach end-of-life, by hook or crooks, as they say.

I only briefly highlighted that used auto parts were an important part of global environmental responsibility. I was pleasantly surprised when several people approached me after the event to tell me they love used auto parts. Yes, the J word was used openly.

The most wonderful and unexpected thing that happened was that the Iowa Auto Recyclers were invited to participate in a project to put together a "wrecked" vehicle with signage and graphic design elements to highlight the road dangers of running red lights, speeding or other moving violations.

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SUE SPEAKING

From desk of the Executive Director

I agreed to bring the idea to the association with added information on the danger of driving a vehicle in state of disrepair. And of course that used auto parts would be an economic option for repairing the vehicle! They loved the idea. So the committee was formed and we are already putting together bullet points for inclusion in the graphics that will adhere to the car.

A deep appreciation and much gratitude has already been expressed for or President, Pat Roof, Pat's Auto Salvage, Waterloo, for donating a vehicle.

The car will be displayed at city festivals throughout the summer with the hope that other cities like it so much that they borrow the vehicle.

Thanks for listening,
Sue Schauls

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www.JeffSmidAuto.com

Jerry Carney & Sons
Ames, IA
www.CarneyAutoParts.com

John's Auto
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www.aplingtonautobodyshop.com

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<http://kingsalvage.com>

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Lambirthtruckspartsandtowing.com

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Leon Recycling & Auto Parts,
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Leon, IA
www.LeonAutoParts.com

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www.NugentAutos.com



Sue speaking on sustainability at the Waterloo RiverLoop Amphitheatre in June 2021.

Iowa Automotive Recyclers Members & Board of Directors Meeting

June 9, 2021 — 5:15 pm Conference Call

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<http://osageautosalvage.com>

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www.patsautosalvage.com

Piper's Auto Salvage
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www.PiperAutoParts.com

Preferred Auto Sales, Inc.
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Quandt Auto Salvage, Inc
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www.SamsRiverSide.com

Sandhill Auto Salvage
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Sun Line Inc.
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www.sunline-chase.com

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www.TrailsEndAuto.com

Board of Director Members: Pat Roof, Jeremy Bevard, Joel McCaw, Jeff Smid, Jodi Kunde, Mike Garvin, Mike Swift, Mitzi Waterbury, and Sue Schauls.

President Pat Roof called the meeting to order and the Anti-trust statement reminder was made. Pat called for a motion to approve the Meeting Notes from April 27, 2021. Motion carried.

Virtual Summer Outing Action Reschedule Dates – 1st week of August 3-5, 2021. We will try to have donations from Board members and associate members posted by mid-July. July 13 – Board members and vendors have photo. July 31- for members at large. First donation is Son of Junkman by John C Vander Haag donated 5 books for auction.

Member Assistance – One member had an issue with the salvage pool due to a car being considerably less quality than described in the online list and photos. He asked for assistance from the association as the communication had become strained. President Pat Roof intervened and brought the issue to the Board for discussion. The problem was resolved through an agreement between the buyer and seller.

The association will look at open dialogue with this company and all auction houses. Possible hosting a Roundtable Meeting in September to discuss pool membership in IAR, signage for cars with no catalytic converters, signage for high voltage vehicles, membership discount program and other policy issues. Pat will look at the policies of the pool and the Board discussed that there really was not much remedy available and that all yards have the issue.

Legislative Wrap up – Lobbyist check is being sent. Jim Obradovich did a great job keeping us informed and staying on top of our issues.

Towing Outreach – Webinar for NMVTIS reporting is planned as an outreach to the tow industry. A letter on the new rules for abandoned vehicles will be the first contact by mail. We will offer a sign up for IAR Recyclers NewsPress and to join as associate members. Webinar target date is September - October.



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Iowa Automotive Recyclers Members & Board of Directors Meeting

June 9, 2021 — 5:15 pm Conference Call

eBay Webinar – 1st of many from ARA to all Chapter members to be held on June 16, 2021.

In a follow-up email: After speaking on sustainability regarding Electric Vehicles (EV) and solar for a City of Waterloo event on Sue was approached about a project on traffic safety. The cooperative partnership with the city and University of Northern Iowa (UNI) would like Iowa Auto Recyclers to join in putting together a wrecked vehicles with signage, quotes, bullets points, QR codes link to online stories, etc. on a vehicle that will be displayed at city festivals and events.

The project will put statistics on impaired driving, speeding and running red lights that have lead to traffic accidents and fatalities. Sue suggested that they also include information on making repairs and not driving with unsafe vehicles with broken headlights, tail lights, mirrors, loose parts, etc.

A committee will be formed. They request a donated vehicle. The hope is that other cities will like the display and want to borrow it so that it makes it's way across Iowa.

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Jodi moved to adjourn at 6:27 pm. Jeremy second. Motion carried.

Respectfully
submitted,

Jeff Smid

Jeff Smid,
Secretary

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Yaw Auto Salvage
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Summer Outing Auctions Goes Virtual!

Donate Unique Items or Buy Fun Stuff



Iowa Auto Recyclers Summer Outing will take place in 2022 in Waterloo, Iowa! But you DO NOT have to wait a year to have auction fun. The Summer Outing Auction will take place VIRTUALLY!

VIRTUAL AUCTION



Iowa Auto Recyclers Summer Outing Virtual Auction is your opportunity to support the association as well as getting your products and services noticed by the membership! Auction item donors will be promoted to the membership.

<https://www.32auctions.com/IowaAutomotiveRecyclers>

Summer Outing Auctions Goes Virtual!

Donate Unique Items or Buy Fun Stuff

Summer Outing VIRTUAL AUCTION 2021 August 3-6, 2021
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Iowa Auto Recyclers Summer Outing will take place in **2022** in Waterloo, Iowa! But you DO NOT have to wait a year to have auction fun. The Summer Outing Auction will take place VIRTUALLY!

Get your donated item ready now and send us a photo of the item by July 30, 2021

Tell us the retail value and give a short description too please.

Items will be featured each day during the week for online bidding fun!

At the end of the auction week the winning buyers' information will be provided to the facility that donated an item for shipping directly to the winner. Your donated item and the shipping cost will help support the Iowa Auto Recycler throughout the year.

Contact Sue at Sue.Schauls@gmail.com or 319-290-7843 for more information.

Iowa Auto Recyclers Summer Outing Virtual Auction is your opportunity to support the association as well as getting your products and services noticed by the membership! Auction item donors will be promoted to the membership.

Auction item donors can proudly display their logo in the photo of their items.

Auction item donors can provide a company or product promotion to be sent directly to the membership via email throughout the week of the event.

Auction item donors can interact via Facebook on the day their item is featured on our page.

All types of items are accepted including off-the-wall wacky stuff as is the nature of the Summer Outing Auction!*

**If you require a short video of Mike Swift modeling your clothing item (no size restrictions...) please send your item to Mike at Swift's Trails Auto Recycling in Des Moines! Refreshments and videography will be provided...*



The **Son** of a **Junk** Man

Book by John C. Vander Haag with Carolyn Carlson

Under its new name, Vander Haag's, Inc., John C. expanded the company from one location to five, eventually changing the focus from car parts to truck parts, equipment, and repair. Though John's success came with hard work, it never stopped being fun for him.

As a young businessman in his early 20s, John C. attended his first National Auto & Truck Wreckers Association Convention. He immediately felt at home among others who shared his passion for automotive recycling. The sense of Esprit de corps he experienced within the national association inspired John and fueled his desire to expand his business. As his business grew, so did his influence. He became a recognized leader in an automotive recycling, and along the way contributed ideas and innovations that improved the industry for everyone.

Today John C. is considered one of the legends in his industry, but he is reluctant to boast. Instead, he simply says, "the business was my calling." Believing that all his blessings have come from God, John has always given back to his community, to Christian schools, and to world missions.

A lifetime collector of "anything that tells a story," John, along with his wife Ruth, established Yesterday's Memories and Vander Haag's Truck Museum to share their stories with the public.

Excerpt from the Introduction by Carolyn Carlson.



Esprit de corps: the common spirit existing in the members of a group and inspiring enthusiasm, devotion, and strong regard for the honor of the group.

The Iowa Auto Recyclers held our 60th Anniversary party at the museum in 2018.



Note from John C. and Ruthe Vander Haag:
If members of IAR and others wish to obtain a copy of "*The Son of a Junk Man*" they are available for \$15.00 if mailed or \$10.00 if picked up at Yesterday's Memories & Vander Haag Truck Museum in Sanborn, Iowa.
<http://www.yesterdaysmemories.us/>.

To place a book order call 712-729-3268 or email info@yesterdaysmemories.us

There are also copies for sale at Vander Haag's Inc. in Des Moines and Council Bluffs stores.



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The **Son** of a **Junk Man**

Book by John C. Vander Haag with Carolyn Carlson

"While attending my first National Auto Truck Wreckers Association or NATWA convention and after seeing the benefits of belonging to an association like NATWA, I came home that fall of 1957, wanting to start an Iowa association.

John Ruggiero of American Auto Parts in Omaha, NE, was just organizing the teletype communication system between salvage yards in Nebraska, Minnesota and Iowa, and he gave me a list of names of salvage yards in Iowa. About the same time Charley

Riggs from Lincoln, NE, stopped in, asking my thoughts on starting an auto parts locator magazine, which he did start. I called a meeting on December 19, 1957, at the Hotel Fort Des Moines to form the **Iowa Auto Truck Wreckers Association or IATWA**. The first elected officers were President Isadore Tucker of Tucker Auto Parts Co., Des Moines. Vice-president Al Wolfe of Coralville Salvage Co., Coralville and Secretary/Treasurer Charles Riggs of the newly formed Salvage Locator magazine.



The **Son** of a **Junk Man**

Book by John C. Vander Haag with Carolyn Carlson



John C Vander Haag & Charlie Brown at an Iowa Auto Recyclers meeting,



Dianne Van Gorp, Ruth Vander Haag, Charlie Brown at an Iowa Automotive Recyclers meeting,

Charles Riggs sold membership along with his Locator business, as he contacted salvage yards for ads in his Locator." *(The association died shortly thereafter for notorious reasons at Riggs' hand.)*

"I re-organized the Association on March 6, 1965 ... as *President*... There were 24 businesses in attendance. With the help of other determined members, we have kept the Association together and feel we have one of the better state associations in the industry.

I have enjoyed the Association and all the members over the years. Was it worth all the effort and time? YES. The National and Iowa Automotive Recyclers Association made my life interesting and worthwhile."

John C Vander Haag



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The **Son** of a **Junk Man**

Book by John C. Vander Haag with Carolyn Carlson

One of the many educational sponsorships the Vander Haag family supports is a permanently named scholarship through the ARA or Automotive Recyclers Association, the international auto recyclers trade association.

The fund was well-established by the 1990s and is named the **John Vander Haag Honorial Scholarship**, the Vander Haags contribute to it annually.



South Side Salvage 1946
John Sr. upper left John Jr. boy behind



9-10-71

End of Session Legislative Report

Waste Tire Processor Financial Assurance Law Change Signed Into Law

The proposal to update the waste tire processor and waste tire hauler financial assurance requirements has been signed into law by Governor Reynolds.

House File 560 increases the current financial assurance instrument requirement for waste tire processors from the current 85-cents per passenger tire equivalent to \$2.50 per passenger tire equivalent. The bill also increases the waste tire hauler surety bond from \$10,000 to \$150,000.

Iowa Salvage Threshold was raised from 50% to 70% of fair market value during the 2021 legislative session.

Bills approved by both chambers:

SF 230 (formerly SSB 1028) - Salvage Vehicles (F) - Under current law, a wrecked or salvage vehicle is a damaged vehicle for which the cost of repair exceeds 50 percent of the fair market value of the vehicle before the vehicle becomes damaged. **This bill increases the cost of repair threshold to 70 percent of the fair market value of the vehicle.** Passed by the Senate 45-1. Passed the House 65-27. Approved by the Governor 4/2/21.

SF 232 (formerly SSB 1025) - Abandoned Vehicles (M) - Current law requires a police authority or private entity that takes into custody an abandoned vehicle to notify, within 20 days, by certified mail, the last known registered owner of the vehicle and all lien holders of record that the abandoned vehicle has been taken into custody, along with other specific details concerning the abandoned vehicle.

This bill eliminates the requirement to provide notice to the claimants of any personal property found in the vehicle. The bill eliminates the requirement to describe the personal property found in the vehicle in the notice that is otherwise required by law. A person may still reclaim any personal property located inside the vehicle. Approved by the Senate 46-0. Approved by the House 88-5. Approved by the Governor 3/22/21.

HF 560 (formerly HSB 177) - Waste Tire Financial Assurance (M) - The bill removes language relating to financial assurance instruments required for waste tires collected by a waste tire collection or processing site prior to July 1, 1998. It also changes the current requirement that an owner or operator of a waste tire collection or processing site is required to obtain a permit from the DNR prior to operation of the site and to provide to the department prior to approval or renewal of a permit a financial assurance instrument that provides coverage in an amount that is equivalent to 85 cents per passenger tire equivalent.



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End of Session Legislative Report

lent collected by the site. The bill increases the amount to \$2.50 per passenger tire equivalent. Current law requires a waste tire hauler to have on file with the department before the issuance or renewal of a registration certificate a surety bond of at least \$10,000. The bill increases the minimum required amount of a surety bond to \$150,000. Approved by the House 93-0. Approved by the Senate 48-0. Approved by the Governor 3/22/21.

Key bills that remain eligible for consideration in 2022:

HF 870 (formerly HF 810 and HSB 262) - County Fee Increases (M) - Included in this large country treasurers bill are several vehicle title fee increases, including an increase in the fee for the issuance of a salvage certificate of title from the current \$10 to \$15. Approved by the Local Government. On House debate calendar

HF 203 - Catalytic Converter Recycling (M) - The bill provides that a scrap metal dealer shall not make a purchase of a catalytic converter detached from a motor vehicle from a person unless the person presents a certification from the automobile repair shop which removed the catalytic converter.

A person who violates the bill is subject to a civil penalty in the amount of \$100. A second violation within two years shall subject the person to a civil penalty in the amount of \$500. A third or subsequent violation within two years shall subject the person to a civil penalty in the amount of \$1,000. Referred to Commerce

SF 18 - Catalytic Converters For Scrap (M) - The bill provides that a scrap metal dealer shall not make a purchase of a catalytic converter detached from a motor vehicle from a person unless the person presents a certification from the automobile repair shop which removed the catalytic converter. Subcommittee; Chapman, Johnson and Petersen



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Industry News

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Iowa honored by NHTSAA lifetime achievement award

The chief of the Iowa Governor's Traffic Safety Bureau was been honored with the National Highway Traffic Safety Administration's Lifetime Achievement Award.

Patrick J. Hoyer, one of 15 award winners nationally, was recognized for his "steadfast leadership, vision, and commitment to reducing traffic safety injuries and fatalities in Iowa and across the country."

As the Iowa agency's leader since November 2012, Hoyer and his staff have set an aggressive agenda to reduce fatalities and serious injuries in Iowa, according to the national safety group. He also has testified before legislative committees on public safety initiatives and routinely speaks on traffic safety issues at conferences across the country.

Hoyer is a retired 32-year veteran of the Iowa State Patrol, including a stint as the patrol's 13th chief.

[READ THE ARTICLE](#)

Minnesota to introduce catalytic converter ID system

**State will spend \$400,000 to encourage vehicle owners
to have traceable converters.**

Minnesota's state government reportedly has earmarked \$400,000 to fund a program to help more vehicle owners place identifying markers on their catalytic converters in an attempt to thwart some converter theft attempts. As prices for platinum group metals (PGMs) have risen, the theft of catalytic converters has risen throughout North America. The Minnesota funds will go toward an identification or marking system that was recently endorsed by panelists at an Institute of Scrap Recycling Industries (ISRI) [online session](#) on the topic.

In Minnesota, the state legislature has agreed to \$400,000 in funding for a new pilot program as part of its next two-year budget, according to an online article on the *St. Peter (Minnesota) Herald* website.

The program would pay for car owners to have their catalytic converters engraved with their vehicles' identification numbers or be otherwise permanently marked so the converter could be identified if removed and attempted to be sold to a scrap yard or converter processing facility.

The *Herald* quotes a state representative who says the lack of individual identification on converters makes it nearly impossible for law enforcement agencies to determine if a converter is stolen or legitimately scrapped property.

[READ THE ARTICLE](#)

Industry News

Recycled Parts Promotional Flyer for Collision Repairers

Are you looking for resources to use when promoting your business to local collision repairers? ARA supports ARA member businesses in their important role in today's vehicle supply chain as the best choice for replacement parts in the competitive collision and mechanical repairs marketplace. Download this [informational flyer](#) for your customers to better understand the importance of automotive recycling in collision repairs. The flyer is also available on this page of the ARA website: <https://www.a-r-a.org/auto-recycling-in-collision-repair.html>

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www.lmcins.com

Metro Salvage Pool
 Des Moines, IA
www.metro salvagepool.com

Nordstrom's Automotive, Inc.
 Garretson, SD
www.nordstromsauto.com

OverBuilt, Inc.
 Huron, SD
www.Overbuilt.com

SAV Transportation
 Coon Rapids, MN
www.savtrans.com

Shine Bros. Corp.
 Spencer, IA
www.shinebros.com

Sioux City Compressed Steel
 Sioux City, IA
www.CompressedSteel.com

United Catalyst Corp
 Greenville, SC
UnitedCatalystCorporation.com

ARA BENEFITS THE INDUSTRY

OUR MEMBERS ARE YOUR PARTNERS IN COLLISION REPAIR

The Automotive Recyclers Association (ARA) supports professional automotive recycling businesses in their important role in today's vehicle supply chain as the best choice for replacement parts in the competitive collision and mechanical repairs marketplace.

Professional automotive recyclers deliver high quality, low cost **Recycled Original Equipment™ (ROE™) auto parts**, expertly harvested from end-of-life vehicles and provided to Collision Repair professionals as an integral part of their automotive repair process.

ROE™ auto parts have been the trusted choice in vehicle repairs for over 75 years. As your trusted partners, automotive recyclers are:

- Professional
- Proficient
- Progressive

...and ARA Members!

EVERYONE BENEFITS WITH RECYCLED AUTO PARTS.

Why Use Recycled Auto Parts in Collision Repairs?
 Because they are Recycled Original Equipment™ (ROE™) Auto Parts

VALUE	QUALITY	ENVIRONMENT
Automotive recyclers supply retail and wholesale customers with quality auto parts with the exact make and fit of the repair vehicle, and that cost 20 percent to 80 percent less than comparable new automobile parts.	Professional auto recyclers use robust quality control procedures to reclaim and sell only those parts that are in good condition and meet industry standards. Reputable auto recyclers guarantee their parts with warranties, as well.	Automobiles are among the most recycled products in the world. By choosing recycled auto parts, you help preserve natural resources , reduce air and water pollution and divert material from landfills.

WHO WE ARE
 The **Automotive Recyclers Association (ARA)** advances the automotive recycling industry and promotes the many advantages of using recycled original equipment™ (ROE™) automotive parts for the environment, for the consumer, and for the benefit of society.

WHAT WE DO
 ARA aims to further the professional automotive recycling industry and ARA member businesses through services and programs that:

- Increase public awareness of the industry's role in global environmental conservation;
- Promote the value of ROE™ as the best choice for a high quality, low cost product in the consumer's ongoing need for automotive repairs; and
- Provide professional standards, education, and information on safety, best practices, advocacy, networking, business, market intelligence and technical resources to serve the collective interests of our members.

ARAE - Recycled Original Equipment™

9113 Church Street
 Manassas, VA 20110
 (571) 209-0428
staff@ar-r-a.org
www.ar-r-a.org

Industry News

Join ARA for the first in-person Association event of the year!

ARA on the Road is an opportunity to network with fellow owner/operators as well as ARA leaders while visiting two Tampa-area automotive recycling facilities. Hosted by ARA Director of Member Relations, Vince Edivan, registration is limited to 15 spots to ensure ample opportunities for discussion and networking.

Attendees will gather at the Hilton Garden Inn on Tuesday, July 13th for introductions and a special welcome from ARA President, Scott Robertson. On Tuesday, July 14th the group will visit two local ARA member facilities and end the day with a group dinner to continue the fun. Find out more and register today at:

<https://web.a-r-a.org/events/ARAOOn%20the%20Road%20%20Tampa-109/details>

We are very grateful for our sponsors who are making this possible; Buddy Automotive, EVO B2B Payment Systems, and Recyclers Cross Dock."



www.a-r-a.org/convention

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- Use an onsite lab?
- Complete an assay at their facility?
- Let you choose between assay or whole unit?

Have you ever wondered how an assay works?

Ask us how

45	46	78
Rh	Pd	Pt
Rhodium	Palladium	Platinum

PERIODIC TABLE

The Process



LOCATIONS

Headquarters Hebron Ohio

BUYING CENTERS

Newark Ohio
Liberty Hill Texas
Ypsilanti Michigan
Spring Valley California
Edinburgh Indiana
Santa Fe Springs California
Joliet Illinois
Lodi California

Contact: Zach Jordan 815-744-1850