



# Recyclers News Press

## Inside this issue:

From the cover 8  
Summer Outing  
Agenda

Registration 10

Member 14  
Application

Tank Labels 16

ARA 18  
Update



### Routing Slip

- Owner(s)
- Manager(s)
- Safety Supervisor
- Environmental Mgr
- Stormwater Mgr
- Bookkeeper



Iowa Automotive Recyclers

[www.IowaAutomotiveRecyclers.com](http://www.IowaAutomotiveRecyclers.com)



Summer Outing **June 10-11, 2022** Waterloo, Iowa  
Waterloo Auto Parts . Sullivan Bros Iowa Vet Museum

## Summer Outing is back!

After two long years, the Iowa Auto Recycles annual Summer Outing is back on track and happening soon in Waterloo, Iowa.

A full of schedule events is planned for June 10-11, 2022 including yard tours and training sessions. The trade show exhibition will take place on Friday and Saturday at the Grout Museum District and Sullivan Brothers Veterans Museum in downtown Waterloo.

On Friday night the trade show will open at 6:30 pm as is tradition with food and drink available. A reception will follow at 9:30 pm with a private tours of the museum available along with a cash bar.

On Saturday be ready to experience all the Iowa Auto Recyclers have to offer with training, trade show and yard tours followed by the main event at Waterloo Auto Parts for the traditional Summer Outing barbeque, auction and dance.

Shuttle bus is available to and from the local hotels.

*Continued on page 8...*

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Recyclers  
News  
Press

The RECYCLERS NEWS PRESS is published six times per year for the Iowa Automotive Recyclers. None of the material in this publication necessarily reflects the opinion of IAR, its officers, director, staff members or advertisers. Statements of fact and opinion are the responsibility of the author.

IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at [Sue.Schauls@gmail.com](mailto:Sue.Schauls@gmail.com) with a full color graphic when possible.

#### Executive Director

Sue Schauls  
2214 Regal Avenue  
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[Schauls3@mchsi.com](mailto:Schauls3@mchsi.com)  
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## IAR's 2020-2022 Board of Directors

### Pat Rooff, President

Pat's Auto Salvage  
Phone: 319-232-0704  
[patsmail@patsautosalvage.com](mailto:patsmail@patsautosalvage.com)

### Jeremy Bevard, Vice President

Waterloo Auto Parts  
Phone: 319-234-5207  
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### Joel McCaw, Treasurer

Ace Auto Recyclers  
Phone: 319-338-7828  
[parts@aceautorecyclers.com](mailto:parts@aceautorecyclers.com)

### Jeff Smid, Secretary

Jeff Smid Auto, Inc.  
Phone: 563-386-8290  
[jeffsmid@yahoo.com](mailto:jeffsmid@yahoo.com)

### Eric Piper

#### Immediate Past President

Spilman Auto Parts, Inc  
Phone: 641-664-2463  
[eric@spilmanauto.com](mailto:eric@spilmanauto.com)

### Jodi Kunde

#### Special Funds Manager

North End Auto Wrecking  
Phone: 563-556-0044  
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### Eric Piper

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Phone: 800-247-9135  
[eric@piperautoparts.com](mailto:eric@piperautoparts.com)

### Mike Garvin

Vander Haag's, Inc DSM  
Phone: 515-265-1451  
[MikeG@VanderHaags.com](mailto:MikeG@VanderHaags.com)

### Dereck VanDerBrink

Lems Auto Recyclers, Inc.  
Phone: 712-726-320216  
[dereck@lemsauto.com](mailto:dereck@lemsauto.com)

### Mitzi Waterbury

Sandhill Auto Salvage  
Phone: 641-484-2057  
[parts@sandhillautosalvage.com](mailto:parts@sandhillautosalvage.com)

### Jeremy Heidemann

Waterloo Auto Parts  
Phone: 319-234-5207  
[Jeremy@waterlooautoparts.com](mailto:Jeremy@waterlooautoparts.com)

### Past President Participants

#### Mike Swift

Swift's Trail End Auto Salvage  
Phone: 515-265-5696  
[Mike@TrailsEndAuto.com](mailto:Mike@TrailsEndAuto.com)

#### David Hesmer

Action Auto Parts  
Phone: 641-752-3395  
[david@action-auto-parts.com](mailto:david@action-auto-parts.com)

#### Tom Snyder

Snyder's Auto Body  
Phone: 712-542-5316  
[snyder@iowatelecom.net](mailto:snyder@iowatelecom.net)

[www.iowaAutomotiveRecyclers.com](http://www.iowaAutomotiveRecyclers.com)



## Iowa Automotive Recyclers Legislative Wrap Up

### Members of IAR

*Ace Auto Recyclers*  
Iowa City, IA  
[www.AceAutoRecyclers.com](http://www.AceAutoRecyclers.com)

*Action Auto Parts*  
Marshalltown, IA  
[www.action-auto-parts.com](http://www.action-auto-parts.com)

*Aikey Auto Salvage*  
Cedar Falls, IA  
[www.AikeyAutoSalvage.com](http://www.AikeyAutoSalvage.com)

*Airline Auto Parts*  
Waterloo, IA  
[www.airlineautopartsinc.com](http://www.airlineautopartsinc.com)

*B & B Salvage*  
Sioux Center, IA  
[www.BandBSalvage.net](http://www.BandBSalvage.net)

*Buck's U Pull It*  
Mason City, IA  
[www.bucksupi.com](http://www.bucksupi.com)

*Don's Auto & Truck Salvage*  
Des Moines, IA  
[www.DonsAutoTruck.com](http://www.DonsAutoTruck.com)

*Grab & Go Auto Salvage, LLC*  
Spencer, IA  
[www.grabandgosalvage.com](http://www.grabandgosalvage.com)

*High Country Auto*  
Cherokee, IA

*Hogeland Auto Plaza & Salvage*  
Marshalltown, IA  
[www.hogelandautoplaaza.com](http://www.hogelandautoplaaza.com)

*Hulett & Son Auto Salvage*  
Creston, IA

*The Iron Mine*  
Waukon, IA  
<https://the-iron-mine.business.site>

The **Iowa Automotive Recyclers** closely monitors the legislative session from January through May which is the state of Iowa legislative session. The session is currently in overtime with not end in sight. Our Lobbyist, Jim Obradavich, reports to the Board of Directors weekly with progress on bills of interest.

Most recently Jim reported on "the stalemate between the House and Senate and Governor continued for a third week at the Statehouse. Both chambers did "gavel-in and gavel-out" on Monday and Thursday of this week but did not conduct any business. Some behind the scenes budget conversations are taking place between members of the Senate and House, but no formal talks have been reported."



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## Iowa Automotive Recyclers Legislative Wrap Up

### CAT CONVERTER THEFT BILL ON WAY TO THE GOVERNOR

The IAR-backed bill to make catalytic converter theft more difficult is now on its way to the desk of Governor Reynolds. Senate File 2287 establishes new rules for the sale of used catalytic converters for transactions between businesses as well as transactions between an individual and a scrap metal dealer. For a business transaction the seller must provide the purchaser with a copy of their valid sales tax permit.

For a transaction between an individual and a scrap metal dealer the seller must present the original receipt or invoice for the replacement converter purchased not more than 30 prior to the transaction. The individual shall receive payment using a traceable payment method including but not limited to payment made by check, voucher, issuance of a prepaid bank, credit, or debit card."

### COSMETIC DAMAGE EXEMPTION

SF 2139 (formerly SSB 3001) - Cosmetic Damage (M) - This bill authorizes an owner of a wrecked or salvage vehicle to apply for and be issued a regular certificate of title without repairing cosmetic damage. The bill exempts a motor vehicle that is considered wrecked or salvage solely due to cosmetic damage from the salvage theft examination otherwise required, and the owner of such vehicle is not required to submit a salvage theft examination certificate when applying for a regular certificate of title. The bill defines "cosmetic damage" as "dents, paint chips or scratches, hail or wind damage, or other minor damage that does not alter the mechanical operation of the motor vehicle." Cosmetic damage does not include any damage caused in a vehicle crash or collision, or a broken or missing window, headlamp, tail lamp, directional signal device, electronic sensor, or other component part necessary for the safe operation of the vehicle. Approved by the Senate 44-1. On House debate calendar

(HF - House File, HSB - House Study Bill, SF - Senate File, SSB - Senate Study Bill)

#### Members of IAR

Jeff Smid Auto, Inc.  
Davenport, IA  
[www.JeffSmidAuto.com](http://www.JeffSmidAuto.com)

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Ames, IA  
[www.CarneyAutoParts.com](http://www.CarneyAutoParts.com)

John's Auto  
Aplington, IA  
[www.aplingtonautobodyshop.com](http://www.aplingtonautobodyshop.com)

King Automotive Salvage Center  
Waterloo, IA  
<http://kingsalvage.com>

Lambirth Enterprises, Inc.  
Bussey, IA  
[Lambirthtruckspartsandtowing.com](http://Lambirthtruckspartsandtowing.com)

Lems Auto Recyclers, Inc.  
Doon, IA  
[www.LemsAuto.com](http://www.LemsAuto.com)

Leon Recycling & Auto Parts, LLC  
Leon, IA  
[www.LeonAutoParts.com](http://www.LeonAutoParts.com)

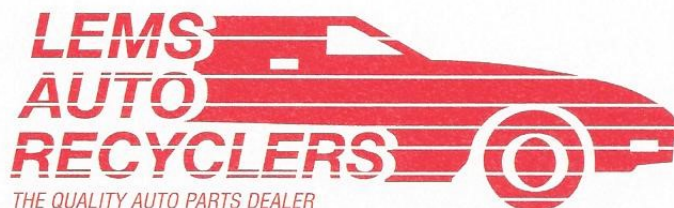
Lyle's Auto Salvage  
Oto, IA

McChesney Auto  
Somers, IA  
[www.mcchesneyauto.com](http://www.mcchesneyauto.com)

Monson Salvage, Inc.  
Lone Rock, IA

North End Auto Wrecking  
Dubuque, IA  
[www.NorthendWrecking.com](http://www.NorthendWrecking.com)

Nugent Auto Sales & Salvage, Inc.  
Maquoketa, IA  
[www.NugentAutos.com](http://www.NugentAutos.com)



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Fax No: (712) 726-3506

Thanks for  
listening,  
Sue  
Schauls  
Executive Director

# Iowa Automotive Recyclers Members & Board of Directors Meeting

Feb 16, 2022 — Conference call

## Members of IAR

Osage Auto Salvage  
Osage, IA  
<http://osageautosalvage.com>

Pat's Auto Salvage, LLC  
Waterloo, IA  
[www.patsautosalvage.com](http://www.patsautosalvage.com)

Piper's Auto Salvage  
Bloomfield, IA  
[www.PiperAutoParts.com](http://www.PiperAutoParts.com)

Preferred Auto Sales, Inc.  
Lockridge, IA  
[www.preferredautosales.net](http://www.preferredautosales.net)

Quandt Auto Salvage, Inc  
Carroll, IA  
[www.QuandtAutoSalvage.com](http://www.QuandtAutoSalvage.com)

Sam's Riverside  
Auto & Truck Parts  
Des Moines, IA  
[www.SamsRiverSide.com](http://www.SamsRiverSide.com)

Sandhill Auto Salvage  
Tama, IA  
[www.sandhillautosalvage.com](http://www.sandhillautosalvage.com)

Smith Auto Parts & Sales, Inc.  
Fairfield, IA  
[www.SmithAutoParts.com](http://www.SmithAutoParts.com)

Snyder's Auto Body  
Clarinda, IA  
[www.snyders-autobody.com](http://www.snyders-autobody.com)

Spilman Auto Parts, Inc  
Bloomfield, IA  
[www.SpilmanAuto.com](http://www.SpilmanAuto.com)

Sun Line Inc.  
Cedar Rapids, IA  
[www.sunline-chase.com](http://www.sunline-chase.com)

Swift's Trails End Auto Recycling  
Des Moines, IA  
[www.TrailsEndAuto.com](http://www.TrailsEndAuto.com)

Board of Director Members: Pat Roof, Jeremy Bevard, Joel McCaw, Jodi Kunde, Tom Snyder, Mike Garvin, Mike Swift, Dave Hesmer, Jeremy Heidemann and Sue Schauls.

Welcome and Call to Order by President, Pat Roof, at 5:31 pm Roll Call was taken and Anti-trust statement reminder. Motion to approve the Meeting Notes from January 6, 2022, by Mike Swift, second by Jeremy Bevard, Motion carried.

Working group for legislative bill to rewrite recycler license type rule for better clarification

Goal to have draft by October 1<sup>st</sup>  
Subcommittee meetings very 3 weeks  
Sue to download to MS Word the code for ease of editing  
Enhance desktop enforcement of license through clarification  
Add that it is illegal to operate without license  
Clearly defining roles is the main problem

Board Members re-appointment in June at Summer Outing  
New Board members suggestions, phone call to each member, pump Summer Outing attendance  
ARA committees for IAR Board to participate on interchange committee  
Next face-to-face ---- either March 30 or April 6 (URG is April 7-9)  
Jeremy Heidemann nominated as Vice President

Summer Outing  
Training topics – sales training, Rob Rainwater, Checkmate/Hollander  
Training?  
Yard tours  
Make phone calls

Motion to adjourn at 7:02 by Jeremy second by Tom Snyder, Motion carried

Respectfully  
submitted,  
*Jeff Smid*  
Jeff Smid,  
Secretary



DAVID HESMER

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# Iowa Automotive Recyclers Members & Board of Directors Meeting

May 19, 2022 — face-to-face

Board of Director Members: Pat Roof, Jeremy Bevard, Joel McCaw, Mitzi Waterbury, Jeremy Heidemann and Sue Schauls. Welcome, Call to Order, Roll Call and Anti-trust statement reminder by President Pat Roof at 1:00 pm. Minutes from previous meeting were approved.

Treasurer, Joel McCaw, provided a detailed summary of the financial outlook of the associations as is customary for the turnover from one President to another. Joel included PAC Fund Summary provided by Special Funds Manager, Jodi Kunde. The association outlook is good given the pandemic and not having had a Summer Outing for two years.

It was announced that as a President's gift to the membership Pat Roof has funded a binder of printed material on the safe management of the High Voltage Vehicles. The gift will be presented to those in attendance at the Summer Outing in Waterloo in June. The manual is made up of resources developed the Automotive Recyclers Association (ARA) Certification Committee chaired by Shannon Nordstrom. ARA Executive Director, Sandy Blalock gave permission to distribute the information in the ongoing effort to set the standard for safe management of the electric and hybrid vehicles. Sue Schauls is the technical advisor for the Certification Committee through ARA. The resources are publicly available on the Certified Auto Recyclers website at <https://aracertification.com/electric-vehicles>.

Scholarship Applications have been approved and funded for qualified applicants. The funds will be disbursed in August.

Summer Outing will take place in Waterloo on June 10-11, 2022 with a small trade show and training session at the Grout/Sullivan Brother Veterans Museum with yard tours at King Automotive and Aikey Auto Salvage before the main event at Waterloo Auto Parts.

Meeting adjourned at 2:30 pm.

Respectfully  
submitted,  
*Jeff Smid*  
Jeff Smid,  
Secretary



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Des Moines, Iowa 50316



## Members of IAR

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Vander Haag's, Inc.  
Spencer, IA  
[www.VanderHaags.com](http://www.VanderHaags.com)

Vander Haag's, Inc.  
Council Bluffs, IA  
[www.VanderHaags.com](http://www.VanderHaags.com)

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[www.VanderHaags.com](http://www.VanderHaags.com)

Vander Haag's, Inc.  
Winamac, In  
[www.VanderHaags.com](http://www.VanderHaags.com)

Waterloo Auto Parts  
Waterloo, IA  
[www.WaterlooAutoParts.com](http://www.WaterlooAutoParts.com)

West Edge Auto Salvage  
Independence, IA  
[www.westedgeautosalvage.com](http://www.westedgeautosalvage.com)

Wilken Auto Salvage Nashua  
Nashua, IA  
[www.wilkenandsons.com](http://www.wilkenandsons.com)

Yaw Auto Salvage  
Des Moines, IA  
[www.yawssalvage.com](http://www.yawssalvage.com)



## *Don't Miss the Iowa Auto Recyclers Summer Outing & Trade Show June 10-11, 2022*

### TOURS

Friday 5:30–6:30 pm Sullivan Brothers Museum Tours

<https://www.groutmuseumdistrict.org/sites-exhibits/sullivan-brothers-iowa-veterans-museum/>

Saturday 1:30—4:30 pm YARD TOURS—Bus departs every 40 minutes from Hotel

### TRANSPORTATION

The Waterloo Airport (airport code ALO) has two flights daily into Waterloo. The Eastern Iowa Airport (CID) is located in Cedar Rapids, Iowa—70 miles from hotel. Hotel does NOT offer shuttle service.

Shuttle bus will be available for the Saturday Yard Tours and BBQ Dinner and dance to and from the hotel.

### EXHIBITORS

**Limited booth space is available.** Call Sue Schauls at 319-290-7843 to inquire. **Sponsorships are available.** Shipping address is Grout Museum District, 503 South Street, Waterloo, IA 50701.



## HOTEL INFORMATION

### LaPorte Road Area Hotels

Holiday Inn Express ..... 319-274-7000  
 Fairfield Inn ..... 319-233-2500  
 Hampton Inn ..... 319-233-2044  
 Comfort Inn ..... 319-234-5452  
 Baymont..... 319-486-1164

### Hotel Near John Deere Museum

Courtyard Waterloo ..... 319-233-5531

### Downtown Hotels Nearest Venue

Econo Lodge Inn ..... 319-235-0301  
 Best Western Waterloo .. 319-888-1000

*Tour Bus pick up at any of these hotels*

## HOST FACILITY

### Waterloo Auto Parts

1501 Grandview Ave, Waterloo, Iowa 50703

### Saturday, June 11, 2022

4:00-6:00 pm

### Yard Tour at Waterloo Auto Parts

5:00-8:00 pm

### BBQ Dinner

and Scholarship Auction

9-Midnight

### Band with Dancing and revelry!

*Free beer & Shuttle service available*



## AGENDA

### Friday, June 10, 2022

6:30-9:30 pm **Trade Show Open**

Annual Iowa Auto Recycler Summer Outing

**TRADE SHOW EXHIBITION**

9:30-11:00 pm

**Reception & Tours at Museum**

### Saturday, June 11, 2022

8:00 am Registration Open—Breakfast / Coffee

#### Training Sessions

**8:00—8:45am**

Car-Parts.com THERESA COLBERT

Interchange Plus for Checkmate, Hollander and Pinnacle

**9:00—9:45 am**

Hollander AMANDA URBAN

Areas of Focus for Success on Ebay

**10:00—11:30 am**

VIN Match Pro JC CAHILL

Selling in a the Age of Data

How to Leverage Vin Match Pro

**11:30—1:30 Lunch & Trade Show Open**

Annual Iowa Auto Recycler Summer Outing

**TRADE SHOW EXHIBITION**

**1:30— 4:30 pm Auto Recycler Yard Tours**

**Bus departs every 30 minutes from Museum**



# *Iowa Automotive Recyclers Summer Outing*

**June 10-11, 2022 - Waterloo, Iowa**

## AGENDA



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**5:30-6:30 pm private Planetarium Shows**

**Vendor Reception & Trade Show - Friday, June 10, 2022 - 6:30-9:30pm**

**Social Hour 9:30-11:00 pm with private Museum tours**

---

## **Speaker Agenda – SATURDAY, June 11, 2022**

**7:30-1:00 Registration Open**

**8:00 - 8:45 5 Car-Part Interchange Plus for Checkmate, Hollander and Pinnacle by Theresa Colbert**  
We'll show you how you can use Car-Part's exclusive interchange to list popular parts on Car-Part.com (like running boards, steering wheels, trim panels, and more). Tap into the \$250 million/year CPI+ opportunity in the Car-Part.com marketplace!

**9:00 - 9:45 Areas of Focus for Success on eBay by Amanda Urban - Solera/Hollander**  
Everyone knows eBay is the best place to sell car parts online. But increasing competition and lower margin is making it more difficult to yield the profits you had just a of couple years ago. Learn how to stand out from the pack and reduce after-sale issues by focusing on just 5 tasks.

**10:00 – 11:30 Selling in the Age of Data & How to Leverage Vin Match Pro by JC Cahill**  
Selling in the age of data and what does that mean for auto recycling? Understand where data goes. What should you be looking at when it comes to your data? What is data tiering? What is mirroring?

How to leverage VinMatchPro to increase close rates, lower credit and returns and build sales and consumer confidence in your auto parts. Don't miss these presentations on the latest technology!

---

## **Luncheon & Trade Show Saturday 11:30 – 1:30 pm**

**2:00 - 4:30 pm Yard Tour at Waterloo facilities** *(Bus leaves every 40 minutes from hotel)*

**4:00 – 6:00 pm Yard Tour at Waterloo Auto Parts, Waterloo, Iowa**

**5:00 – 8:00 Dinner and Scholarship Auction** (bring your donated items)

**9:00 – Midnight Band and Dancing and revelry!** *(Shuttle bus to/from Waterloo Auto Parts & Hotel)*

# Iowa Auto Recyclers Summer Outing

## June 10-11, 2022

### Waterloo Auto Parts & Grout Museum

*Best Western Plus Executive Residency Inn, Waterloo*



[www.iowaAutomotiveRecyclers.com](http://www.iowaAutomotiveRecyclers.com)

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Fairfield Inn..... 319-233-2500

Hampton Inn ..... 319-233-2044

Comfort Inn..... 319-234-5452

Baymont..... 319-486-1164

#### Registration

Email to: [IowaAutoRecyclers@gmail.com](mailto:IowaAutoRecyclers@gmail.com)

Send Check to: Iowa Auto Recyclers, 204 Alta Vista Ave, Waterloo, IA 50703

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

City, State & Zip: \_\_\_\_\_

Contact's Email: \_\_\_\_\_

Attendee Name: \_\_\_\_\_ ☐ Check here if Veteran

Attendee Name: \_\_\_\_\_ ☐ Check here if Veteran

Attendee Name: \_\_\_\_\_ ☐ Check here if Veteran

Attendee Name: \_\_\_\_\_ ☐ Check here if Veteran

☐ Member Registration .....\$99 per yard

☐ Non-Member Registration.....\$99 per person

☐ Trade Show Exhibitor ..... \$750 per booth

☐ Event Sponsorship with signage ..... \$ \_\_\_\_\_

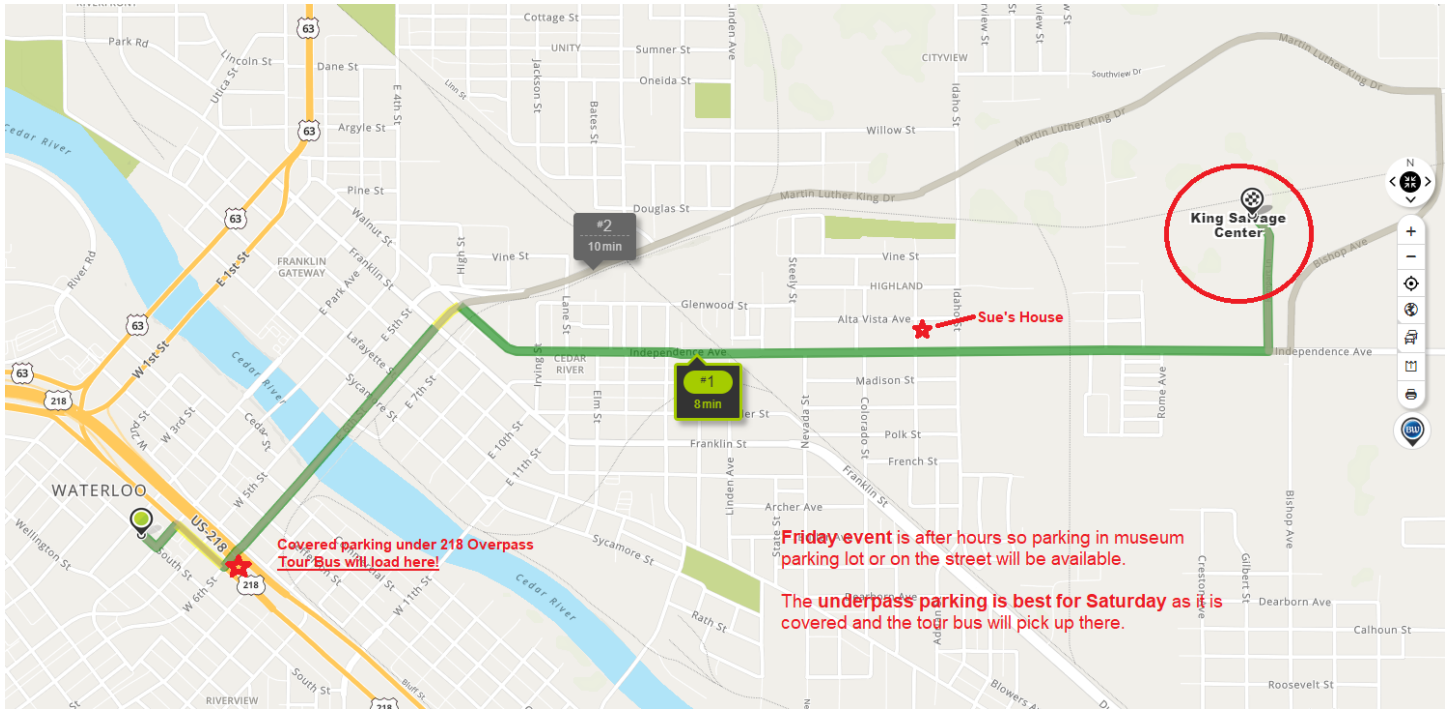
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# King Automotive Salvage Center TOUR

275 Rampart Lane - Waterloo 1<sup>st</sup> BUS LOADS 1:30 pm



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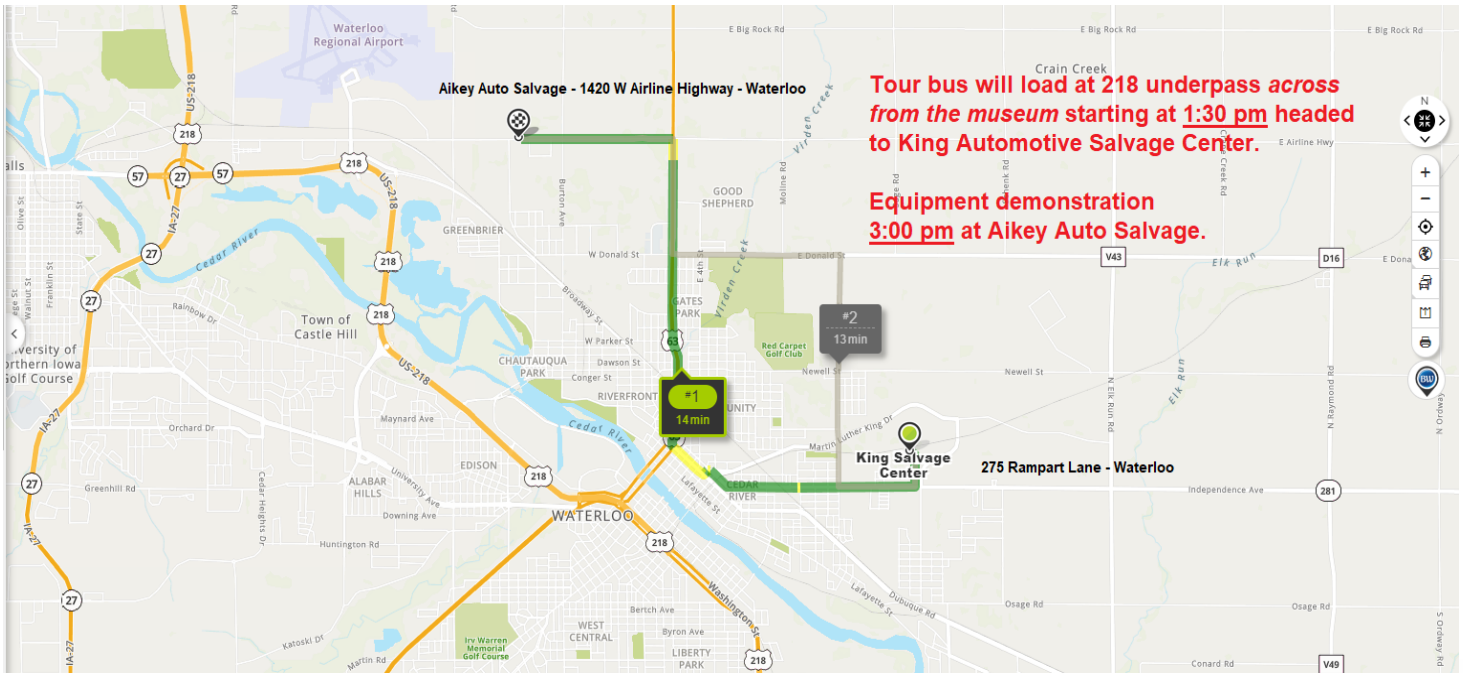
Call or Text

**864-834-2003**

[www.UnitedCatalystCorporation.com](http://www.UnitedCatalystCorporation.com)

# Aikey Auto Salvage TOUR

1420 W Airline Hwy - Waterloo **Equipment Demo 3:00 pm**



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**W**aterloo Auto Parts has been providing quality used, new and rebuilt parts for our customers since 1980. Our company motto "*We'll Track It Down*" holds strong in everything we do. We make every effort to find your part, no matter how small. We are able to locate used and new auto and truck parts at a reasonable price. We pride ourselves on quality, on-time delivery and customer service for every customer every time.

**WATERLOOautoparts.com**



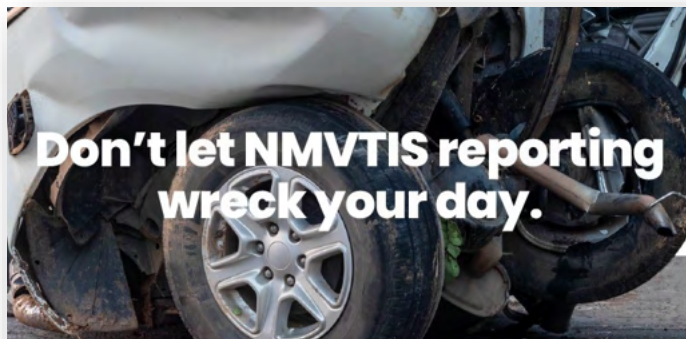
# Join Now!

## Iowa Automotive Recyclers

Your automotive recycling facility currently receives the Recyclers *NewsPress* in printed form. The publication is the newsletter of the trade association. We would like to send you an email link to the newsletter in the future. In addition to the website link to the newsletter, we have been keeping Iowa auto recyclers informed via email on webinar trainings the association is holding for safety (OSHA) and environmental (EPA & DNR) compliance.

**Please send an email to [Sue.Schauls@gmail.com](mailto:Sue.Schauls@gmail.com) to be included in these updates via email.** Better yet! Consider joining the Iowa Automotive Recyclers trade association.

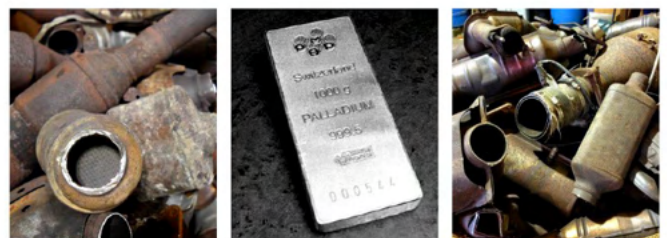
The many benefits of membership include legislative advocacy for laws that impact the auto recycling industry in Iowa and across the nation, compliance updates through the Iowa Certified Auto Recyclers Environmental (I-CARE) program, trade show and training events to keep up on the changing markets and tools available in the industry and networking with other members, the Board of Directors and the Executive Director,, Sue Schauls. You can reach me at 319-290-7843.



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## Iowa Automotive Recyclers

*Your partners in advancing the auto recycling industry Iowa!*

Direct Member

### Media Products:

- ✓ Who's Who in Salvage – Membership directory with distribution to 400 buyers
- ✓ The Iowa Automotive Recyclers NEWSPRESS – 6 publications per year
  - Members are encouraged to submit a company profile to the newsletter with a card graphic – FREE of CHARGE
- ✓ [www.IowaAutomotiveRecyclers.com](http://www.IowaAutomotiveRecyclers.com) website
- ✓ [www.BuyUsedAutoParts.com](http://www.BuyUsedAutoParts.com) website
- ✓ Summer Outing Convention– June 2022 Waterloo, Iowa

## Iowa Automotive Recyclers Direct Membership Application

Company Name: \_\_\_\_\_

Contact Person & Title: \_\_\_\_\_

Address: \_\_\_\_\_

City, State & Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

### Membership \$350

Enclosed is my IAR annual membership check:

- ☐ Direct Member (Iowa business which dismantles and sell used automotive parts)

Signature \_\_\_\_\_

Date: \_\_\_\_\_, 20\_\_\_\_

Membership is subject to approval by the IAR Board. Please return form and the membership dues to:

**Iowa Automotive Recyclers 204 Alta Vista Ave Avenue – Waterloo, Iowa 50703**

**Phone 319-290-7843**

# Label all Tanks & Totes

## Haz Comm labelling has a required format

### Associate Members of IAR

*Alter Metal Recycling*  
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[www.altertrading.com](http://www.altertrading.com)

*Auto Data Direct, Inc.*  
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[www.add123.com](http://www.add123.com)

*Bank Iowa Insurance LLC*  
Waterloo, IA  
[www.bankiowainurance.com](http://www.bankiowainurance.com)

*Car-Part.com*  
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[www.car-part.com](http://www.car-part.com)

*Casualty Adjuster's Guide  
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[www.cagworld.com](http://www.cagworld.com)

*EZ Crusher*  
Annandale, MN  
[www.EZCrusher.com](http://www.EZCrusher.com)

*Holiday Wrecker Service, Inc.*  
Tiffin, IA  
[www.holidaywreckerandcrane.com](http://www.holidaywreckerandcrane.com)

*Hollander*  
Plymouth, MN  
[www.HollanderParts.com](http://www.HollanderParts.com)

*Hotlines, Inc.*  
Council Bluffs, IA  
[www.partshotlines.com](http://www.partshotlines.com)

*IIADA*  
West Branch, IA  
[www.iowaiada.com](http://www.iowaiada.com)

Way back in 2012, the Hazard Communication Standard (HCS) was updated to the **Globally Harmonized System (GHS) of Classification and Labeling of Chemicals**. The changes re-formatted Material Safety Data Sheet (MSDS) to Safety Data Sheets (SDS) in a standardized 16 Section format so that employees can more easily access information on chemicals in the workplace. By now employees should have been trained on the newest format.

One of the less known requirements of the update is that **container labels must also be in SDS format**. Tank labels will need to contain six elements; 1) Product Identifier (Name of the Chemical); 2) Signal words (Danger or Warning or None); 3) Pictograms; 4) Hazard Statements; 5) Precautionary Statements; 6) Company Information. Employers are required to train Employees on these new elements and the new GHS pictograms.

The OSHA requirements DO NOT include the NFPA (National Fire Protection Association) diamond system of hazard identification because the OSHA update aligned with the United Nations global initiative and the NFPA is a national system used in the U.S. Use of the fire diamond is still a requirement by the local fire departments.

Ideally the tank labels used at an automotive salvage facility will meet all of the standards required such the OSHA SDS secondary label format, waste identification for EPA and state Department of Natural Resource requirements as well as the NFPA waring. Plus the labels should be durable such as chemical resistant and weatherproof if tanks are located outdoors.

## Safety Subscription

EMAIL SUE SCHAULS AT [SCHAULS3@MCHSI.COM](mailto:SCHAULS3@MCHSI.COM)

Monthly Safety Subscription for employee training material that meets your OSHA and CAR certification requirements. Each month you receive an email loaded with automotive specific training material to make your Safety Program easy!



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# Label all Tanks & Totes

## Haz Comm labelling has a required format

Finally, vessels of all sizes must be labeled. That mean tanks and totes obviously, but it also means transfer buckets, jerry cans, telescoping drain tray containers and elevated fuel tanks too.

Download the labels from the SDS Library at <http://www.sueschauls.com/sds.html> or order them via email to [Sue.Schauls@gmail.com](mailto:Sue.Schauls@gmail.com) they are \$2 each and I'll need an inventory of your tanks: How many and what is the volume (but that is another topic to cover later)!

### Associate Members of IAR

*Legend Smelting & Recycling*  
Joliet, IL  
[www.LegendSmelting.com](http://www.LegendSmelting.com)

*LKQ Corporation*  
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*United Catalyst Corp*  
Greenville, SC  
[UnitedCatalystCorporation.com](http://UnitedCatalystCorporation.com)

## USED ANTIFREEZE

### Danger!



**Hazard Statement(s)** Causes skin irritation & serious eye irritation. May damage fertility/unborn child. Causes damage to central nervous system, heart, kidneys, and respiratory. **Precautionary Statement(s)** Prevention Do not breathe vapor or mist. Wash thoroughly after handling. Wear PPE. Do not eat, drink, or smoke when using product. Response IF exposed or concerned: Get medical advice/attention. IF INHALED: Remove person to fresh air & keep comfortable for breathing. Call a POISON CENTER or doctor if feel unwell. IF ON SKIN: Wash with soap and water. If skin irritation occurs, get medical advice/attention. Take off contaminated clothing, wash before reuse. IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. If eye irritation persists: Get medical advice/attention. Storage Keep container tightly closed. Disposal in accordance with applicable federal, state and local regulations. SAFETY KLEEN See SDS for further details 800.323.5040



## USED OIL

### Danger!



**Hazard Statement(s)** Harmful if swallowed. Causes skin & eye irritation. May cause or breathing difficulties if inhaled. May cause genetic defects and cancer. May damage fertility or the unborn child. Causes damage to kidneys, central nervous system, and lungs. May be fatal if swallowed and enters airways. **Precautionary Statement(s)** Prevention Do not breathe fumes, vapor, or spray. Wash thoroughly after handling. Use only in a well-ventilated area. Do not eat, drink or smoke when using this product. Wear PPE. Response IF exposed or concerned: Get medical attention. IF INHALED: Remove person to fresh air and keep comfortable for breathing. Call a POISON CENTER or doctor if you feel unwell. IF ON SKIN: Wash with soap and water. If skin irritation or rash occurs: Get medical attention. IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. If eye irritation persists: Get medical attention. IF SWALLOWED: Immediately call a POISON CENTER. Do NOT induce vomiting. Storage S in a well-ventilated place. Keep container closed. Disposal according to with all applicable regulations. SAFETY KLEEN See Safety Data Sheet for further details 800.323.5040



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## Industry News

### **Registration is *Open!* ....**

ARA is very excited to welcome professional automotive recyclers, industry suppliers, vendors and friends to Orlando, Florida on September 22-24th for the 79th Annual Convention & Exposition.

So much is happening simultaneously to impact the way automotive recyclers do business and our theme this year speaks to that -- Agents of Change. It is vital that the industry comes together to share knowledge, make valuable contacts, and discuss strategies that will help us all pursue excellence. Critical mission data is now available - register today!

ARA's team of volunteer leaders and association staff have been working hard all year to ensure that the 79th Annual Convention & Exposition offers one-of-a-kind opportunities to learn of and see new products and services, experience outstanding educational sessions and network with colleagues.



With more sessions focused on recycler-to-recycler information sharing, ARA is focusing on the topics that you and your employees need to know. Topics such as the advantages of being an independent, brand marketing, creating a culture of accountability, building better trading groups, safety compliance, challenging sales in a bull market, and more!

Improve results by bringing several members of your team to attend multiple sessions and gain as much knowledge as possible.



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- Use an onsite lab?
- Complete an assay at their facility?
- Let you choose between assay or whole unit?

### **Have you ever wondered how an assay works?**

**Ask us how**

45	46	78
<b>Rh</b>	<b>Pd</b>	<b>Pt</b>
Rhodium	Palladium	Platinum

PERIODIC TABLE

### **The Process**



### **LOCATIONS**

Headquarters Hebron Ohio

#### **BUYING CENTERS**

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